HELLENIC PETROLEUM BULGARIA PROPERTIES EAD ANNUAL ACTIVITY REPORT ANNUAL FINANCIAL STATEMENTS INDEPENDENT AUDITOR'S REPORT 31 DECEMBER 2012

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HELLENIC PETROLEUM BULGARIA PROPERTIES EAD ANNUAL ACTIVITY REPORT 31 DECEMBER 2012

The management prepares its annual activity report and annual financial statements as at 31 December 2012 in compliance with the International Financial Reporting Standards (IFRS) adopted by the European Union. This report has been audited by PricewaterhouseCoopers Audit OOD.

MAIN ACTIVITIES

Hellenic Petroleum Bulgaria Properties EAD is a Bulgarian Public Liability Company registered in Sofia, Bulgaria, fully entitled the rights of Bulgarian joint stock company "Opet Aygaz Bulgaria" EAD on 26 June 2003 under company file 6459/2003.

The company main activities include wholesale and retail trade with petroleum and liquefied petroleum gas products, as well as any other activity not prohibited by the law.

The company seat is in the City of Sofia 1756, 3 'Lachezar Stanchev" str., block A, floor 9, Administrative - trade Center Litex.

ASSESSMENT OF THE ACTIVITIES FOR THE REPORTED PERIOD

As of 31 December 2012 the Company owns 16 petrol stations and 2 operating depots for liquefied natural gas. During the reporting period the Company has performed activities in operational leasing of its sites to EKO Bulgaria with the purpose of being exploited by the latter for achieving the goals of the Hellenic Petroleum Group in Bulgaria.

As of 31 December 2012 the Company has no employees.

EVENTS SUBSEQUENT TO THE REPORTING PERIOD END

There have been no events subsequent to the end of the period other than those described in the notes to the IFRS financial statements, which would require separate disclosure in the IFRS financial statements or notes thereto.

COMPANY FUTURE DEVELOPMENT AND MAIN OBJECTIVES FOR 2013

The company intends to continue its development against the business plan for the development of the Group on the Bulgarian market, structure of the ownership, assumed licences for the main activities, financial state and tax aspects of the alternatives of the both companies – Hellenic Petroleum Bulgaria Properties EAD and Eko Bulgaria EAD. The final decision for restructuring of the business in Bulgaria will have to be taken on the Group level within the next 2013.

A decision of the Company's Board of Directors is accepted as to the launching of a third depot for light fuels and liquefied gas propane-butane in the village of Yana, Sofia District, which will contribute to the further optimisation of the activity related to the wholesale trade with light fuels and propane-butane gas on the territory of Bulgaria, as well as the supply of such products to the sites of Hellenic Petroleum situated in the Western part of the country. At this point, a study for finance investment is held.

HELLENIC PETROLEUM BULGARIA PROPERTIES EAD ANNUAL ACTIVITY REPORT (CONTINUED) 31 DECEMBER 2012

COMPANY SHARE CAPITAL STRUCTURE

As of 31 December 2012 the Company capital amounts to BGN 22,543,082 divided into 22,543,082 shares, with nominal value of BGN 1 each owned by a member of the Group of Hellenic Petroleum – Hellenic Petroleum Bulgaria (Holdings) Limited.

BOARD OF DIRECTORS

The company is managed under the one-tier system of management by a Board of Directors. The latter consists of 3 /three/ members. The Board of Directors is appointed by the sole shareholder for a period of 5 /five/ years. Members of the Board of Directors are natural persons. The Board of Directors manages the activities by representing and administrating the Company.

The members of the Board of Directors of Hellenic Petroleum Bulgaria Properties EAD are as follows:

Petros Karalis Victor Papaconstantinou Georgi Iordanov Deyanov

By the reason of participation in other managing committees within the Group the members of the Board of Directors do not recieve annual remuneration by the Company.

FINANCIAL RISK MANAGEMENT

In conditions of acting during the reporting period global financial crisis the Company's activities suggest a number of financial risks: market risk (including currency risk, interest rate risk, etc.), credit risk, liquidity risk, etc. The Company's general program for risk management is focused on the unpredictability of financial markets and aims to minimise the potential adverse effect on its financial performance. Risk management is performed by the treasury department of the parent company according to the policies approved for all Hellenic Petroleum ("Group") companies. This department identifies, evaluates and decides whether to hedge financial risks in close cooperation with the managements of Group companies. The specialists from this department prepare written principles for overall risk management, as well as principles that cover specific areas such as risk of changes in exchange rates, interest risk, credit risk, use of various financial instruments and investment of free cash.

The Company's financial risk management policy has been described in details in the Accounting Policy, a part of the Company's financial statements.

HELLENIC PETROLEUM BULGARIA PROPERTIES EAD ANNUAL ACTIVITY REPORT (CONTINUED) 31 DECEMBER 2012

THE COMPANY'S MANAGEMENT RESPONSIBILITY

In compliance with the Bulgarian legislation it is a duty of the Management of the Company to prepare financial statement for every reported period, which to present truly the financial state, the financial result and the cash flows of the Company in compliance with the International Financial Reporting Standards, as adopted by the European Union (IFRS).

The Management of the Company confirms that the present financial statements drawn in compliance with the IFRS are prepared in line with the company's accounting policies, statutory and legal requirements and the principles of consistency and ongoing activities. All the accruals and provisions are done following the conservative evaluation, fair presentation and consistency.

The Management of the Company confirms that all the requirements of the applicable accounting standards have been observed in the preparation of the financial statements.

The Management of the Company is responsible for the presentation of the results, preserving the ownership and the interests of the Company, as well as for undertaking the necessary measures for avoiding and disglosing possible abuse and other irregularities.

Georgi Deyanov

Executive Director

Hellenic Petroleum Bulgaria Properties EAD

20 February 2013,

Sofia

HELLENIC PETROLEUM BULGARIA PROPERTIES EAD STATEMENT OF FINANCIAL POSITION **31 DECEMBER 2012**

(All amounts are in BGN thousands)		As at 31 Dece	mber
	Note	2012	2011
ASSETS	_		
Non current assets			
Property, plant and equipment	5	32,578	33,965
Intangible assets	6	441	390
Deferred Expenses	7	827	884
		33,846	35,239
Current assets			
Trade and other receivables	8	191	648
Cash and cash equivalents	9	3	15
	_	194	663
Assets held for sale	5.1	800	800
Total assets	_	34,840	36,702
EQUITY			
Share capital			
Share capital	10	22,543	22,543
Accumulated loss		(53,921)	(51,693)
	_	(31,378)	(29,150)
LIABILITIES			
Non current liabilities			
Finance lease	12	378	394
		378	394
Short-term liabilities			
Borrowings	13	64,748	64,837
Trade and other payables	11	1,077	606
Finance lease	12	15	15
		65,840	65,458
Total liabilities		66,218	65,852
Total equity and hap ilities		34,840	36,702
	NYM BANA	-	

The Financial Statement has been approved by the Board of Directors on February 20, 2013

Executive Director Georgi Deyanov

Chief Accountant Aneliya Aleksieva

Certified in compliance with the audit report:

Date:

Registered auditor: Irena Vakova

4 March 2013

Petko Dinhitto (Pricewaterhou seCoopers Audit

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The accompanying notes from pages 10 to 29 are an integral part of these financial statements.

HELLENIC PETROLEUM BULGARIA PROPERTIES EAD STATEMENT OF COMPREHENSIVE INCOME **31 DECEMBER 2012**

(All amounts are in BGN thousands)	Note	Year ended as at 31 December		
		2012	2011	
Revenue	16.1	5,272	3,319	
General and administrative expenses	16.2	(3,029)	(3,024)	
Operating profit		2,243	295	
Interest expense		(4,471)	(4,006)	
Loss before taxes		(2,228)	(3,711)	
Tax expense		-	_	
Loss for the period		(2,228)	(3,711)	
Other comprehensive income		-	-	
Total comprehensive income		(2,228)	(3,711)	

The Financial Statement has been approved by the Board of Directors on February 20, 2013

Executive Director

Georgi Deyanov

Chief Accountant Aneliya Aleksieva

Certified in compliance with the audit report:

Date:

Registered auditor:

Irena Vakova

March 2013

Petko Di

ouseCoopers

Audit (

HELLENIC PETROLEUM BULGARIA PROPERTIES EAD STATEMENT OF CHANGES IN EQUITY **31 DECEMBER 2012**

(All amounts are in BGN thousands)

	Note	Share Capital	Accumulated Losses	Total
Balance as at 1 January 2011	10	22,543	(47,982)	(25,439)
Loss for the year			(3,711)	(3,711)
Balance as at 31 December 2011		22,543	(51,693)	(29,150)
Balance as at 1 January 2012	10	22,543	(51,693)	(29,150)
Loss for the year		-	(2,228)	(2,228)
Balance as at 31 December 2012		22,543	(53,921)	(31,378)

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The Financial Statement has been approved by the Board of Directors on February 20, 2013

Executive Director

Georgi Deyanov

Chief Accountant Aneliya Aleksieva

Certified in compliance with the audit report:

4 March 2013

Date:

Registered auditor:

Irena Vakova

Petko Ipimitrov

(Prizey aterhouseCoopers Audit OOD)

HELLENIC PETROLEUM BULGARIA PROPERTIES EAD STATEMENT OF CASH FLOWS 31 DECEMBER 2012

(All amounts are in BGN thousands)			
	Note	Year ended as at 31 D 2012	ecember 2011
Cash flows from operating activities	17	4,665	4,695
Interest paid		(4,536)	(3,729)
		129	966
Cash flow from investing activities			
Purchase of PPE and intangible assets		(144)	(985)
Proceeds from sale of PPE and intangible assets	17	3	
Net cash used in investing activities		(141)	(985)
Net cash used in financing activities		-	-
Change in the cash and cash equivalents		(12)	(19)
At the beginning of the period		15	34
At the end of the period	9	3	15
Executive Director Georgi Deyanov	SANCE FATT *	Chief Account Apelina Alek	
Certified in compliance with the audit report: Date: Registered auditor: Irena Vakova H March Ags		Petko/Dymjtr (Pricewaterh Audi/OOD)	

1. General Information

The main scope of activity of the Company is construction and exploitation of petrol stations, wholesale and retail trade with petroleum and liquefied petroleum gas products, oils, etc.

Hellenic Petroleum Bulgaria Properties EAD (the Company) is Bulgarian Public Liability Company registered in Sofia, Bulgaria on 26 June 2003 under company file 6459/2003. After change of Company ownership on 31 October 2008 its name is changed from Opet Aygaz Bulgaria EAD to Hellenic Petroleum Bulgaria Properties EAD. Sole-owner of the Company as of 31 October 2008 is Hellenic Petroleum Bulgaria (Holdings) Limited, Cyprus. The ultimate parent company is Hellenic Petroleum S.A., Greece (the Group).

The Company's registered address is in City of Sofia 1756, 3 "Lachezar Stanchev" str., block A, floor 9, Administrative – trade Center Litex Tower.

These financial statements have been approved for issuing by the Board of Directors of Hellenic Petroleum Bulgaria Properties EAD on 20 February 2013.

2. Accounting policy

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

2.1. Basis for Preparation of Annual Financial Statements

The present financial statements have been prepared in accordance with International Financial Reporting Standards and IFRIC interpretations. The financial statements have been prepared under the historical cost convention, as modified by the revaluation of land and buildings, available-for-sale financial assets, and financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss..

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 4.

The Principle of Going Concern

The financial statements have been prepared on a going concern basis which assumes that the Company will continue in operational existence in the foreseeable future and management have no intentions to close its operations. The company has a credit, guaranteed by the parent company with a bank warranty. The credit is rendered as an account of short term borrowing, which is the reason the operating capital of the Company to be a negative value. The forecasts and expectations of the Company consider the possible fluctuations in the operating results, which indicate that the Company is able to operate with the current level of financing.

The result of the activity for 2012 is a profit. The main revenues of the Company during the reporting period are from rented assets.

Although the Company closed the year at loss, it has no overdue liabilities to vendors and banks. During 2013 interest payments are going to be made for a credit to EFG Luxemburg, which will be covered by receivables from the clients. All legal actions for oreseeab of the past due receivables from customers have been taken. The rented assets to the other reletad party, vouch adequate current cash resource, which gurantee the payment of the monthly liabilities of the company.

In addition the fact that the owners have the engagement for funding help of necessity we have all the grounds to concider that the Company will continue its operating oreseeab in oreseeable future applying the principle of a going concern in preparing the financial statements.

2. Accounting policy (continued)

2.1. Basis for Preparation of Annual Financial Statements (continued)

(a) New and amended standards adopted by the Company

There are no IFRSs or IFRIC interpretations that are effective for the first time for the financial year beginning on or after 1 January 2012 that would be expected to have a material impact on the group.

(b)) New standards and interpretations not yet adopted

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2012, and have not been applied in preparing these financial statements. None of these is expected to have a significant effect on the financial statements of the company, except the following set out below:

- IFRS 1 was amended (i) to allow previous GAAP carrying value to be used as deemed cost of an item of property, plant and equipment or an intangible asset if that item was used in operations subject to rate regulation, (ii) to allow an event driven revaluation to be used as deemed cost of property, plant and equipment even if the revaluation occurs during a period covered by the first IFRS financial statements and (iii) to require a first-time adopter to explain changes in accounting policies or in the IFRS 1 exemptions between its first IFRS interim report and its first IFRS financial statements;
- IFRS 13, 'Fair value measurement', aims to improve consistency and reduce complexity by
 providing a precise definition of fair value and a single source of fair value measurement and
 disclosure requirements for use across IFRSs. The requirements, which are largely aligned
 between IFRSs and US GAAP, do not extend the use of fair value accounting but provide
 guidance on how it should be applied where its use is already required or permitted by other
 standards within IFRSs or US GAAP.
- IAS 19, 'Employee benefits', was amended in June 2011. The impact on the group will be as follows: to immediately recognise all past service costs; and to replace interest cost and expected return on plan assets with a net interest amount that is calculated by applying the discount rate to the net defined benefit liability (asset). The group is yet to assess the full impact of the amendments.

2. Accounting policy (continued)

2.1. Basis for Preparation of Annual Financial Statements (continued)

(b) New standards and interpretations not yet adopted (continued)

- IFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. IFRS 9 was issued in November 2009 and October 2010. It replaces the parts of IAS 39 that relate to the classification and measurement of financial instruments. IFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. The company is yet to assess IFRS 9's full impact and intends to adopt IFRS 9 no later than the accounting period beginning on or after 1 January 2015. The company will also consider the impact of the remaining phases of IFRS 9 when completed by the Board.
- IFRS 10, Consolidated financial statements', builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess. The group is yet to assess IFRS 10's full impact and intends to adopt IFRS 10 no later than the accounting period beginning on or after 1 January 2013.
- IFRS 12, 'Disclosures of interests in other entities', includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. The group is yet to assess IFRS 12's full impact and intends to adopt IFRS 12 no later than the accounting period beginning on or after 1 January 2013.

2.2. Foreign Currency Transactions

(a) Functional currency and currency of presentation

The separate elements of the financial statements of the Company are evaluated in the currency of the prevailing economic environment within which the Company performs its activities ("functional currency"). The financial statements are presented in Bulgarian leva, which is the functional currency.

(b) Transactions and balances

The foreign currency transactions are translated into a functional currency applying the official exchange rate effective on the respective day. The gains and losses resulting from foreign currency fluctuations occurring as a result of payments under foreign currency transactions and also from reassessment under a closing exchange rate of the assets and liabilities denominated in foreign currency are recognised in the income statement.

2. Accounting policy (continued)

2.2. Foreign Currency Transactions (continued)

The closing exchange rates of the Bulgarian lev to the basic foreign currencies the Company has operated with are as follows:

operation with the total way			
	As at December 31		
	2012	2011	
1 USD	1.48360	1.51158	
1 EUR	1.95583	1.95583	

2.3. Property, Plant and Equipment

The land and buildings include mainly commercial premises – petrol stations and land plots for the construction of petrol stations. The land and the building are stated at acquisition cost decreased by subsequent depreciation of buildings.

The costs of acquisition of tangible fixed assets are not depreciated until the moment the assets are put into operation.

The subsequent costs are added to the balance value of the asset or are calculated as a separate asset only when the Company is expected to receive future economic benefits related to the use of this asset and when their book value could be specified in a trustworthy way. All other maintenance and repair costs are reported in the revenue statement for the period, into which they were incurred.

The depreciation is calculated under the linear method aiming at reaching the residual value of the assets service life, as follows:

Buildings	25 years
Tanks and Pipe Installations	20 years
Installations	6 years
Computer Equipment	6 years
Vehicles	6 years
Tank Carriages	20 years
Equipment, Furniture and Other Assets	5-14 years

2.4. Fixed Intangible Assets

The intangible assets include software and permits for use. The fixed intangible assets are initially represented at their acquisition price.

Expenses related to an identifiable and unique product, which will be controlled by the Company and has possible commercial benefit, exceeding the annual expenses, will be recognised as an intangible asset. The depreciation is calculated under the linear method aiming at reaching the residual value of the assets service life.

Expenses for acquisition of patents, licences and trade marks will be accounted as assets and will be depreciated under the linear method for the period, in which future benefits are expected, usually over 20 years.

2. Accounting policy (continued)

2.5. Impairment of Non-financial Assets

Assets that have an indefinite useful life are not subject to amortisation but are tested annually for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher than the net realisable value and value in use.

For the value in use to be defined, the assets are grouped at the lowest levels for which there are separately identifiable cash flows. Annually the Company is testing the assets for impairment to define their recoverable value. The recoverable value of cash flow generating units (CFGU) is defined on the base of calculated value in use. When defining the value in use, the expected future cash flows are discounted up to the present value using the rate of discounting before taxes, which reflects the current market value of the money in time and the specific risks for the certain asset.

The ability of material and non-material assets to generate significant future economic benefits for recovering their carrying value is uncertain and cannot be specified in a trustworthy way. In execution of these estimates of the recoverable value a significant number of estimates and decisions is required including, but not only:

- Estimation of the expected future cash flows, generated by these assets;
- Expectations for the possible variations in amounts and duration of these inflows;
- The value of money in time, presented via the rate of discounting. The relevant long term value of the discount factor is 11% for 2012.
- Fixed percentage of increasing the revenues. The average value of the percentage of increasing the revenues is 1% for 2012.

As of 31 December 2012 the assets are tested and the result is that there is no impairment. There would not be indications for an impairment even if 10% lower cash flows were used or if the discount factor and the growth rate of revenues were 1% high/low.

2.6. Inventory

The inventories are stated at the lower of cost and net realisable value.

Net realisable value is estimated by the expected sale price at ordinary course of business, decreased by expenses directly related to sale. Inventories are written off through weighted-average cost method.

2.7. Trade Receivables

Trade receivables are initially recognised at fair value and subsequently are measured at depreciation cost (using the method of the effective interest rate), decreased by possible provision for impairment.

A provision for impairment is established in case there is an objective evidence that the Company will not be able to collect all amounts due under the initial conditions regarding the respective account.

The impairment amount is the difference between the asset's carrying value and recoverable value. The latter represents the present value of cash flows discounted by the effective interest rate. The amount of the provision for impairment is recognised in the income statement.

2. Accounting policy (continued)

2.8. Cash and Cash Equivalents

Cash and cash equivalents include cash in hand, deposits held at banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

2.9. Share capital

Ordinary shares are classified as equity.

2.10. Borrowings

Borrowings are recognised initially at fair value net of transaction costs incurred. Borrowings are subsequently stated at depreciation cost; any difference between the payments due (net of transaction costs) and borrowing value is recognised in the income statement over the period of the borrowing by using the effective interest rate method.

The borrowings are classified as short-term liabilities – with up to 12-month repayment period, and long-term liabilities – with a repayment period of over 12 months as at the balance sheet date.

2.11. Deferred Income Taxes

Deferred income tax is charged under liability method for all temporary differences between the tax base of the assets and liabilities and their carrying amount in the financial statements. When calculating the deferred taxes the tax rates and statutory framework in force at the Balance sheet date are used related to the period of expected reversal of temporary tax differences.

A deferred tax asset is recognised only in case there are future taxable profits sufficient in size against which these assets could be utilised. As of 31 December 2012 no deferred taxes have been calculated.

2.12. Employee Benefits

Pension obligations

The Company makes contributions for the retirement of its employees to the respective insurance funds based on their salaries, according to local law requirements. The Company has no further liability in respect of those contributions. In addition and in accordance with the Bulgarian labour law the employer is obliged to pay the employees at retirement between two and six gross monthly wages depending on the length of service in the Company (less or more than 10 years) – art. 222 of the Bulgarian Labour Code.

2.13. Provisions

Provisions are recognised only in cases when the Company has the current legal or constructive obligation as a result of past events; it is probable (rather than not) that outflows of resources will be required to settle the obligation and the amount of obligation can be reliably estimated. Provisions are considered at every balance sheet date and recalculated aiming to reflect the best current assessment. The contingent liabilities are not recognised, but disclosed unless the probability to use cash flows, including economic benefits for the repayment of the obligation is distant in time. Provisions for future losses are not recognised.

2.14. Revenue Recognition

Revenues include the fair value of the sold goods and services net of value added tax and discounts. Revenues are recognised as follows:

(a) Sales of Goods - Wholesales

Revenues from sales of goods are recognised when the Company sells goods to the customer, along with the transfer of the respective risks and benefits.

(b) Sales of Services

Revenues from services are recognised during the reporting period, in which they were charged on the basis of the degree of performance specified as a percentage of rendered services so far against all services to be rendered.

(c) Interest Income

Interest income is recognised on a time-proportion basis using the effective interest rate method. In case of impaired receivable the Company reduces its carrying value to its recoverable value which represents the expected future cash flows discounted on the basis of the initial effictive interest rate. The interest income on impaired receivables is recognised either when the interest is collected or on the basis of the related conditional guarantees.

2.15. Leases

Leases, in which a significant portion of the risks and rewards is taken over by the Lessor, are classified as operational leasing. Payments under operational leasing (net regarding the Lessor's discounts) are recognised as a cost in the income statement in equal parts for the period of the lease.

Financial lease, under the power of which the risks and benefits related to ownership of the asset are transferred substantially to the Company, are recognised as an asset and liability at the beginning of the lease at fair value of the asset or the current value of the minimum lease payments if they are of lower value. Lease payments are allocated between principal and interest, so as to obtain permanent interest rate in percentage expression, calculated based on the remaining principal. The respective lease payments net of interest are included in other long-term or short-term liabilities. The interest is recognised as a current expense in the Income Statement for the period of the lease.

2.16. Dividend Distribution

The distribution of dividend among the Company shareholders is recognised as an obligation for the period when the dividends were approved by shareholders.

2.17 Assets held for sale

Assets (or disposal groups) are classified as assets held for sale when their carrying amount is to be recovered principally through a sale transaction and a sale is considered highly probable. They are stated at the lower of carrying amount and fair value less costs to sell.

3. Financial Risk Management

3.1. Financial Risk Factors

The financial assets and financial liabilities represented in the Company Balance sheet include cash, trade and other current receivables and obligations, non-current and current loans and obligations. The main risks related to these financial instruments are currency risk, credit risk, liquidity risk and risk of change of interest rates.

3. Financial Risk Management (continued)

3.1. Financial Risk Factors (continued)

(a) Market Risk

(i) Foreign Exchange Risk

The Company has carried out transactions under which payments are denominated in foreign currency and which are related mainly to its funding as well as its operational activity. The Company did not use financial instruments to hedge this risk.

(ii) Interest Rate Risk

The Company does not have significant interest-bearing assets. Therefore, the revenue and the operating cash flows of the Company are not influenced by the changes in the market interest rates. The interest rate risk for the Company arises from the received long-term loans. The loans with floating interest rates expose the Company to interest rate risk related to changes in the future cash flows. The risk depends on the movements in the financial markets and the Company has not developed methods for its mitigation.

(b) Credit Risk

The Company has developed and applies a policy, which guarantees that the sales of goods and services are done only to customers with suitable credit history. The Company collects its receivables by presenting a promissory note, concluding contracts for bank guarantees and deposits.

No credit limits were exceeded during the reporting period. The Company expects the credit risk to be decreased as the Company's main client is a related party within the Group.

(c) Liquid Risk

Prudent liquidity risk management implies maintaining sufficient cash and liquid securities, providing the Company with the opportunity to cover its exigible liabilities. The Company aims at achieving flexibility in funding by maintaining availability under committed credit lines.

The table below shows the company's financial liabilities in relevant maturity groups based on the remaining period from the Balance sheet at the maturity date of the contract. The amounts disclosed in the table are the contractual undiscounted cash flows.

(In BGN thousands)

		Between 1 and 5	
As at 31 December 2012	Less than a Year	years	More than 5 years
Loans	69,214	-	-
Trade and other liabilities	1,077	-	-
Finance lease	35	141	395
		Between 1 and 5	
As at 31 December 2011	Less than a Year	Between 1 and 5 years	More than 5 years
As at 31 December 2011 Loans			More than 5 years
_	Less than a Year	years	More than 5 years

(All amounts are presented in BGN thousands unless otherwise stated)

3. Financial Risk Management (continued)

3.2. Capital Risk Management

The Company objectives when managing the capital are to safeguard the Company's ability to continue as a going concern with the aim of ensuring the returns for shareholders and maintaining an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may adjust the amount of paid dividends to shareholders, return capital to shareholders, issue new shares or sell assets to pay the debts. Consistent with others in the industry, the Company controls the capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including 'current and non-current borrowings' as shown in the Balance sheet) less cash and cash equivalents. Total capital is calculated as 'equity' as shown in the Balance sheet plus net debt. The Company has liabilities under a credit agreement with Eurobank EFG, Luxembourg.

The gearing ratios at 31 December 2012 and 2011 were as follows:

	2012	2011
Total borrowings (Note 13)	64,748	64,837
Less with cash and cash equivalents (Note 9)	(3)	(15)
Net debt	64,745	64,822
Total share capital	(31,378)	(29,150)
Total Capital	33,367	35,672
Gearing ratio	194%	182%

3.3 The Recent Volatility of the Global and the Local Financial Markets.

The ongoing global liquidity crisis, which commenced in the middle of 2007 has resulted in, among other things, lower liquidity levels across the banking sector and, at times, higher interbank lending rates and very high volatility in stock markets. Indeed the full extent of the impact of the ongoing financial crisis is proving to be impossible to anticipate or completely guard against.

Impact on the Liquidity:

The Company has concluded loan contract with financial institutions to the amount of BGN 64,748 thousand, including the interest due as of 31 December 2012. The management takes all necessary measures to maintain stability and Company's business development in the present situation.

Impact on the clients/debtors

The borrowers or the debtors of the Company may be affected by the lower liquidity situation which could in turn influence their ability to repay the amounts owed. Deteriorated operating conditions for the customers may also have an impact on the management's cash flow forecasts and of the impairment of financial and non-financial assets.

4. Critical Accounting Estimates and Assumptions

The estimates and judgments are based on experience and other factors including expectations for future events in the existing circumstances. The accuracy of estimates and assessments are reviewed regularly. The Company has made approximate estimates and judgments for the purposes of accounting and disclosure which may differ from the actual results as described below:

4. Critical Accounting Estimates and Assumptions (continued)

(a) The fair value of the financial instruments

The fair value of the financial assets and liabilities is approximately equal to their balance sheet value. When the fair value of the financial assets and financial liabilities, represented in the financial result, could not be get from the active markets, it is measured under the discounting of the negotiated future cash flows with the short term market interest rate from similar financial instruments available at the Company. Such information requires an assessment at a certain degree, which includes revising of the incoming information such as liquidity risk, credit risk and variability (see Note 15). The changes in the assumption of these factors could reflect on the booked fair value of the financial instruments.

(b) Income tax

The company is a legal subject under the jurisdiction of a variety of tax authorities. Significant judgment is required in determining the provision for income taxes. There are many transactions and calculations for which the final tax is uncertain during the ordinary course of business and will be stated in the short-term liabilities for income tax and will have impact on the current tax in the period in which such determination is made.

(d) Useful Life of Tangible Assets

The management of Company determines the expected useful life and depreciation expenses related to the long-term assets. This approximate estimate is based on a projection for the life cycle of the assets. It may be significantly changed as a result of changes in the market environment. The management will increase the depreciation and amortization expenses in cases when the useful life is shorter than the one specified in advance or will dispose of impair the technologically old or non-strategic assets, which have been either abandoned or sold/liquidated.

(e) Impairment of receivables

When applying impairments to receivables, the Company management evaluates both the amount and the period of the expected future cash flows related to the receivable that are expected based on past experience with other receivables that are similar in their nature while taking into consideration the current circumstances surrounding the receivables, being reviewed for impairment.

(f) Provisions

The management of the Company assesses the amount of the provisions for potential liabilities on the basis of its experience with other contingent liabilities that are similar in nature, while considering the current information available about the specific liabilities including information from the Company's legal consultants.

(All amounts are presented in BGN thousands unless otherwise stated)

5. Property, plant and equipment

	Lands (land spots)	Buildings and construc tions	Machines, equipment and computers	Vehicles	Fixtures	Other PPE	Assets under construction	Total
Net book amount at 1 January 2011 r.	12,227	20,862	234	12	987	8	1,529	35,859
Additions Transferred by groups of assets	-	2	117	-	8	-	764	891
Non current assets held for sale	(800)	-	179	-	29	502	(1,002)	(292) (800)
Depreciation charge	-	(1,158)	(73)	(9)	(438)	(15)	-	(1,693)
Closing net book amount at 31 December 2011	11,427	19,706	457	3	586	495	1,291	33,965
Book value	11427	26,847	2,863	257	4,745	510	1,291	47,940
Accumulated depreciation Net book amount at	-	(7,141)	(2,406)	(254)	(4,159)	(15)	-	(13,975)
31 December 2011	11,427	19,706	457	3	586	495	1,291	33,965
Net book amount at 1 January 2012 r.	11,427	19,706	457	3	586	495	1,291	33,965
Additions Disposals	-	93	245	-	30	16	60	444
Accumulated	-	•	-	(93)	(10)	-	(120)	(223)
depreciation of disposals	-		-	93	-	-	-	93
Transferred by groups of assets	-	385	-	-	10	(15)	(501)	(121)
Depreciation charge	-	(1,167)	(106)	(3)	(268)	(36)	-	(1,580)
Closing net book amount at 31 December 2012	11,427	19,017	596	•	348	460	730	32,578
Book value	11,427	27,325	3,108	164	4,775	511	730	48,040
Accumulated depreciation Net book amount at	-	(8,308)	(2,512)	(164)	(4,427)	(51)	-	(15,462)
31 December 2012	11,427	19,017	596	-	348	460	730	32,578

There is no property, plant and equipment have been used as collateral for obtaining loans from financial institutions.

(All amounts are presented in BGN thousands unless otherwise stated)

5. Property, plant and equipment

	As at 31 Decem	ıber
	2012	2011
Cost - capitalised finance lease	1,065	1,065
Accumulated depreciation	(574)	(541)
Net book value	491	524

The costs for assets under construction include costs on design and construction of petrol stations and storage installations for petrol products.

5.1. Assets held for sale

	As at 31 December		
	2012	2011	
Carrying amount	800	800	

Assets held for sale on the amount of BGN 800 thousand are land plots in Sofia, presented at historical cost, which is lower than fair value less costs to sell.

6. Intangible Fixed Assets

	Total
Net book amount at 1 January 2011	6
Additions	126
Transfers	292
Depreciation charge	(34)
Net book amount at 31 December 2011	390
Book value	476
Accumulated Depreciation	(86)
Net book amount at 31 December 2011	390
Net book amount at 1 January 2012	390
Additions	28
Transferred by groups of assets	121
Depreciation expenses	(98)
Net book amount at 31 December 2012	441
Book value	625
Accumulated Depreciation	(184)
Net book amount at 31 December 2012	441_

(All amounts are presented in BGN thousands unless otherwise stated)

7. Deferred Expenses

The non-current deferred expenses are related to lease contracts for the loans at the petrol stations in Sofia and Burgas, which have been paid in advance for more than a year.

	As at 31 December	
	2012	2011
Non-current deferred expenses	827	884
Current deferred expenses (Note 8)	54	60
	881	944

8.	Trade and other receivables	As at 31 D	As at 31 December	
		2012	2011	
	Trade receivables – regular	31	28	
	Trade receivables - past due, not impaired	1	511	
	Trade receivables - past due, impaired	482	482	
	Trade receivables impairment	(482)	(469)	
	Other receivables, incl.	159	96	
	-Current deferred expenses	54	60	
		191	648	

The trade receivables which are past due by less than 150 days will not be deemed impaired. They are from different independent customers without past default. The ageing analysis of these trade receivables, past due but not impaired, is as follows:

	As at 31 D	As at 31 December	
	2012	2011	
Less than 6 months	1	511	
More than 6 months			
Total Past due not impaired Receivables	1	511	

As of 31 December 2012, trade receivables to the amount of BGN 482 thousand have been impaired. At this date the value of the provisions is BGN 482 thousand (2011: BGN 469 thousand). These individually impaired receivables are due by retailers, which are temporarily in a hard economic situation and have occurred before more than six months.

The maximum exposition to a credit risk as of the reporting date is the net book value of the receivables described above. The Company has secured the receivables from customers through a financial risk insurance and promissory notes signed by the debtors. The analysis of receivables past due more than 150 days is presented as follows:

	Impairment	
	2012	2011
As at 1 January	(469)	(448)
Accrued provision for impaired receivables during the period	(13)	(22)
Received amount from customers		1
As at 31 December	(482)	(469)

(All amounts are presented in BGN thousands unless otherwise stated)

9. Cash and cash equivalents

The available cash and cash equivalents consist of as follows:

	As at 31 De	As at 31 December	
	2012	2011	
Cash at bank and cash in hand	3	15	
	3	15	

10. Share capital

Share capital	Number of shares (thousand)	Value
As at 31 December 2011	22,543	22,543
As at 31 December 2012	22,543	22,543

The share capital consists 22,543,082 ordinary shares with a nominal value of BGN 1 each. The issued share capital has been fully paid.

As at 31 December 2012 the sole shareholder of the Company is:

Shareholder	Share of capital
Hellenic Petroleum Bulgaria (Holdings) Limited	100 %

11.	Trade and other payables	As at 31 December		
		2012	2011	
	Short-term liabilities			
	Trade payables	102	170	
	Payables to related parties (Note 19)	975	436	
		1,077	606	

12. Financial Lease

The Company has concluded lease contracts for lease of property and equipment. The financial lease of the property and equipment refers to a 25-year lease contract. The fair value of this liability has been calculated based on the discounted cash flows, using a discount interest rate which the Company expects to be applied for a loan, negotiated with the EBRD in December 2003.

The present value of the future lease liabilities is presented as follows:

(All amounts are presented in BGN thousands unless otherwise stated)

12. Financial Lease (continued)

13.

	As at 31 D	ecember
	2012	2011
The minimum lease payments are as follows:		
Less than 1 year	35	34
1 to 5 years	141	141
More than 5 years	395	432
	571	607
Future finance charges on finance leases	(178)	(198)
The present value of the future lease liabilities is:	393	409
Incl. Short-term part	15	15
Long-term part	378	394
	393	409
The present value of the liabilities is:	As at 31 Dece	mber
	2012	2011
Less than 1 year	15	15
1 to 5 years	74	70
More than 5 years	304	324
	393	409
. Borrowings	As at 31 Dece	mber
Short-term	2012	2011
Short-term bank borrowings - principal	64,045	64,045
Interest payable	703	792
Total	64,748	64,837

The borrowings are annual commitments, which have been reviewed on various dates during the reporting year. The principal is denominated in the following currencies:

	As at 31 December		
	2012	2011	
Euro	32,745	32,745	
	32,745	32,745	

A short-term bank loan agreement with Eurobank EFG Private Bank Luxemburg S.A. has been signed on 31 October 2008 and renegotiated on 31 October 2012. The loan, amounting to EUR 33,000,000 has been utilised. The loan utilisation term is 1 year. The interest is due and payable quarterly. A corporate guarantee, issued by Hellenic Petroleum SA – Greece, has been deposited in the Bank as a loan collateral. The effective interest rate on the loan is a 3-month EURIBOR+ 6.25 %.

(All amounts are presented in BGN thousands unless otherwise stated)

14. Deferred tax assets and liabilities

Deferred tax assets and liabilities (temporary tax differences) are compensated where there is a legal right of receiving compensation for the current tax assets against the current tax liabilities and where the temporary tax differences refer to the same tax administration. The Deferred tax assets and liabilities are recognized to the amount of which any future taxed profits are probably to occur and allow these temporary tax differences to be used, through this the movement of the deferred taxes in the respective period has been as follows without the amounts to be stated in the balance sheet:

	Accelerated Depreciation	Impaired Receivables	Thin capitalisation	Total
As at 01 January 2011	179	45	589	813
Credit in profit and loss	140	2	377	519
As at 31 December 2011	319	47	966	1,332
Credit in profit and loss	132	1	276	409
As at 31 December 2012	451	48	1,242	1,741

15. Financial instruments

15.1. Financial instruments by category

Assets as per balance sheet:	As at 31 De	cember
	2012	2011
Trade and other receivables excluding prepayments	137	588
Cash and cash equivalents	3	15
Total:	140	603
	2012	2011
Liabilities as per balance sheet:		
Borrowings	64,748	64,837
Trade and other payables excluding statutory obligations	1,470	1,015
Total:	66,218	65,852

(All amounts are presented in BGN thousands unless otherwise stated)

15. Financial instruments (continued)

15.2 Credit quality of financial assets

The credit quality of financial assets that are not impaired can be assessed by historical information for levels of default of this type:

	2012	2011
Contractors without external credit rating		
Group 1	31	28
Group 2	1	511
Group 3	482	482
Total trade receivables:	514	1,021

- Group 1 existing customers/related parties without defaults
- Group 2 existing customers/related parties with defaults but without impairments
- Group 3 existing customers/related parties with defaults and impairments

Cash at banks and short-term bank deposits have been evaluated as per Fitch Rating Agency as follows:

	Banks	2	012	2	011
		Rating	Cash available	Rating	Cash available
	United Bulgarian Bank	В	3	ВВ	15
	Total cash at bank and short-term bank deposits		3		15
16.	Revenue and Expenses				
16.1.	Revenue				
				2012	2011
	Rent			4,995	3,041
	Other revenues			277	278
			_	5,272	3,319
16.2.	General and administrative expenses				
				2012	2011
	Depreciation and amortisation			1,676	1,727
	Hired Services			1,102	1,006
	Property taxes and fees			225	218
	Consumables			23	22
	Maintenance and repair			21	26
	Other expenses			(18)	25
				3,029	3,024

(All amounts are presented in BGN thousands unless otherwise stated)

17. Cash flows from operating activity:

	2012	2011
Loss before income tax	(2,228)	(3,711)
Adjustments for:		
Depreciation and amortisation	1,676	1,727
(Profit)/Loss from sales of assets	(3)	-
Interest expense, net	4,471	4,006
Impairment of receivables	13	22
Changes in the turnover capital:		
- Inventories	-	-
- Trade and other receivables	512	2,488
- Liabilities	224	163
Cash flows from operating activity	4,665	4,695

18. Taxes

The expenses for taxes are equal to the tax expenses as theoretically calculated by multiplying the profit before tax by the effective tax rate as follows:

	2012	2011
Accounting loss (before tax)	(2,228)	(3,711)
Theoretical tax expense at 10% (2011:10%)	(223)	(371)
Not-recognised deffered tax asset	409	519
Previous years tax loss deduction	(186)	(148)
Tax expense	_	_

The annual tax losses of the Company which are subject to deduction from future profits are as follows:

Year of occurrence	Tax loss to be carried forward
2008	9,637
2009	1,600
	11,237

The company has accumulated losses for the last periods. Deffered tax asset hasn't been recognised, because of the considerable uncertainty for future profits against which the asset could be utilised.

(All amounts are presented in BGN thousands unless otherwise stated)

19. Related party transactions

Hellenic Petroleum Bulgaria (Holdings) holds 100% of the shares of Εκο Bulgaria EAD. Hellenic Petroleum is the sole owner of Hellenic Petroleum Bulgaria (Holdings).

Purchase of goods and services from related partie	Purchase (goods an	d services from	related parties
--	------------	----------	-----------------	-----------------

r ar annual or Board and an arrange brackers		
	As at 31 Dec	ember
	2012	2011
- Eko Bulgaria EAD - purchase of assets and services	539	176
	539	176
Payables to related parties		
	As at 31 Dec	ember
	2012	2011
 Eko Bulgaria EAD – purchase of assets and services 	975	436
	975	436
Sales of goods and services to related parties		
	As at 31 December	
	2012	2011
- Eko Bulgaria EAD - sale of services	5,202	3,887
	5,202	3,887
Receivables from related parties		
	As at 31 December	
	2012	2011
- Eko Bulgaria EAD - sale of services	31	443
	31	443

20. Contingent assets and liabilities

Taxation

The taxation of the Company is done under the regulations of the Republic of Bulgaria for year 2012. It should be taken into consideration that in the application of several provisions of the tax rules different interpretations are possible. National tax law is in the process of development and adaptation to variable business environment that is why there is a potential possibility the tax administration to impose its vision after any tax examination which may increase the amount of taxation of the Company or to impose fines.

Tax liabilities of the Company are based on filed tax returns and are considered to be finalised after inspection by the tax authorities or the expiry of five year limitation period, which has started as of the end of the year, in which the tax has become payable. Tax audits under the Law on Corporate Income Tax, Law on Personal Income Tax are performed until 31 December 2008, and under the Law on VAT – until 31 March 2009.

On 1 January 2009 the Company lends under operating lease 16 petrol stations and 2 depots owned by Hellenic Petroleum Bulgaria Properties EAD and wagons. Term of the contract is 5 years.

(All amounts are presented in BGN thousands unless otherwise stated)

20. Contingent assets and liabilities (continued)

	As at 31 De	cember
	2012	2011
Less than 1 year	4,939	2,944
1 to 5 years		2,944
	4,939	5,888

21. Commitments

Capital investment commitments

The Company has no commitments under signed contracts for construction of fixed assets.

Commitments under operational lease contracts:

As at 31 December 2012 the Company has concluded a long-term rent agreement for a petrol station in Sofia. The part of the contract related to the land is deemed an operational lease.

The value of the future minimum payments on these contracts is as follows:

	As at 31 I)ecember
	2012	2011
Less than 1 year	82	82
From 1 to 5 years	329	329
More than 5 years	924	1,007
	1,335	1,418

The Company has concluded a 25-year rent agreement for a land plot on which a petrol station is constructed in Burgas.

The value of the future minimum payments on these contracts is as follows:

	As at 31 December	
	2012	2011
Less than 1 year	94	94
From 1 to 5 years	375	375
More than 5 years	1,127	1,221
	1,596	1,690

22. Post balance sheet events

The Company management declares that there are no corrective or non-corrective events occurred after the Balance sheet date that could have significant impact and had to be reflected and/or disclosed in these financial statements.



Independent auditor's report

To Shareholders of the Hellenic Petroleum Bulgaria Properties EAD

Report on the Financial Statements

We have audited the accompanying financial statements of Hellenic Petroleum Bulgaria Properties EAD (the 'Company') which comprise the balance sheet as of 31 December 2012 and the statements of comprehensive income, changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Registered with the Sofia City Court under company file number 13424/1997.

This version of our report/the accompanying documents is a translation from the original, which was prepared in Bulgarian. All possible care has been taken to ensure that the translation is an accurate representation of the original. However, in all matters of interpretation of information, views or opinions, the original language version of our report takes precedence over this translation.



Opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as of 31 December 2012, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Without qualifying our opinion, we draw attention to the fact that as at 31 December 2012 the Company's registered share capital exceeds its net assets which is not in compliance with art. 252 par.1 clause 5 of the Bulgarian Commercial Act, which requires that in such instance the shareholders take a decision to decrease the registered share capital, restructure or liquidate the Company or other appropriate measures. Otherwise the Company may be liquidated by the court of registration. As of the date of the approval of the accompanying financial statements the shareholder has not taken a decision for restructuring, liquidation or decrease of registered share capital or other appropriate measures.

Report on Other Legal and Regulatory Requirements

Management is also responsible for preparing the Annual Report in accordance with the Accounting Act.

We are required by the Accounting Act to express an opinion whether the Annual Report is consistent with the annual financial statements of the Company.

In our opinion, the Annual Report set out on pages 4 to 6, is consistent with the accompanying financial statements of the Company as of 31 December 2012.

Irena Vakova Registered Auditor

4 March 2013 Sofia, Bulgaria Petko Dimitrov

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