

HELLENIC PETROLEUM S.A.

Financial Statements in accordance with IFRS for the year ended 31 December 2013



GENERAL COMMERCIAL REGISTRY: 000269901000
COMPANY REGISTRATION NUMBER: 2443/06/B/86/23
REGISTERED OFFICE: 8^A CHIMARRAS STR, 15125 MAROUSSI, GREECE

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Company Information

Directors

Ioannis Papathanasiou – Chairman of the Board (since 27/2/2014)
John Costopoulos – Chief Executive Officer, Member
Theodoros-Achilleas Vardas –Member
Andreas Shiamishis –Member (since 30/5/2013)
Vassilios Nikolettopoulos –Member (since 30/5/2013)
Panagiotis Ofthalmides –Member
Theodoros Pantalakis –Member
Spyridon Pantelias –Member
Konstantinos Papagiannopoulos –Member (since 27/6/2013)
Christos Razelos, Member (since 30/5/2013)
Ioannis Raptis, Member (since 27/6/2013)
Ioannis Sergopoulos –Member (since 27/6/2013)
Aggelos Chatzidimitriou, Member (since 30/5/2013)

John Costopoulos, Theodoros-Achilleas Vardas and Andreas Shiamishis are executive members of the board

Other Board Members during the previous year

Christos-Alexis Komninos – Chairman of the Board (23/12/2011 - 23/2/2014)
Dimokritos Amallos –Member (28/12/2009 – 14/5/2013)
Alexios Athanasopoulos –Member (14/5/2008 – 26/6/2013)
Georgios Kallimopoulos –Member (11/12/2007 – 14/5/2013)
Alexandros Katsiotis –Member (28/12/2009 – 14/5/2013)
Gerassimos Lachanas –Member (28/12/2009 – 14/5/2013)
Dimitrios Lalas –Member (28/12/2009 – 26/6/2013)

Registered Office: 8A Chimarras Str.
15125 Maroussi, Greece

Registration number: 2443/06/B/86/23

General Commercial Registry 000269901000

Auditors: PricewaterhouseCoopers S.A.
268 Kifissias Ave.
152 32 Halandri
Athens, Greece



Independent auditor's report

To the Shareholders of Hellenic Petroleum S.A.

Report on the Financial Statements

We have audited the accompanying financial statements of Hellenic Petroleum S.A. (the "Company") set out on pages 7 to 61 which comprise the statement of financial position as of 31 December 2013 and the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of financial statements in accordance with International Financial Reporting Standards, as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Hellenic Petroleum S.A. as at 31 December 2013, and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, as adopted by the European Union.

Reference on Other Legal and Regulatory Matters

- a) Included in the Board of Directors' Report is the corporate governance statement that contains the information that is required by paragraph 3d of article 43a of Codified Law 2190/1920.
- b) We verified the conformity and consistency of the information given in the Board of Directors' report with the accompanying financial statements in accordance with the requirements of articles 43a and 37 of Codified Law 2190/1920.



Athens, 27 February 2014

The Certified Auditor Accountant

PricewaterhouseCoopers S.A.

SOEL Reg. No. 113

Marios Psaltis

SOEL Reg.No. 38081

Statement of Financial Position

		As at	
	Note	31 December 2013	31 December 2012 ¹
ASSETS			
Non-current assets			
Property, plant and equipment	6	2.804.714	2.878.851
Intangible assets	7	10.776	11.113
Investments in subsidiaries, associates and joint ventures	8	654.068	660.389
Deferred income tax assets	17	25.056	-
Available-for-sale financial assets		45	41
Loans, advances and long-term assets	9	142.742	5.384
		3.637.401	3.555.778
Current assets			
Inventories	10	882.040	1.019.289
Trade and other receivables	11	865.560	651.557
Derivative financial instruments	21	5.263	840
Cash, cash equivalents and restricted cash	12	739.311	627.738
		2.492.174	2.299.424
Total assets		6.129.575	5.855.202
EQUITY			
Share capital	13	1.020.081	1.020.081
Reserves	14	561.694	523.400
Retained Earnings		24.594	363.592
Total equity		1.606.369	1.907.073
LIABILITIES			
Non-current liabilities			
Borrowings	16	1.226.430	410.778
Deferred income tax liabilities	17	-	40.872
Retirement benefit obligations	18	72.527	81.123
Provisions for other liabilities and charges	19	3.000	3.000
Other long term liabilities	20	13.895	15.248
		1.315.852	551.021
Current liabilities			
Trade and other payables	15	2.053.275	1.811.750
Derivative financial instruments	21	-	47.055
Current income tax liabilities		6.952	-
Borrowings	16	1.145.820	1.536.627
Dividends payable		1.307	1.676
		3.207.354	3.397.108
Total liabilities		4.523.206	3.948.129
Total equity and liabilities		6.129.575	5.855.202

The Notes on pages 11 to 61 are an integral part of these financial statements.

¹ Comparative amounts have been adjusted where necessary to reflect the adoption of revised IAS 19. The Group has disclosed the effect of the change on its 31 December 2011 balance sheet in Note 2, and does not consider it material to present the restated 31 December 2011 balance sheet as required by IAS 8.

These financial statements were approved by the Board of Directors on 27 February 2014.

J. Costopoulos

A. Shiamishis

S. Papadimitriou

Chief Executive Officer

Chief Financial Officer

Accounting Director

Statement of Comprehensive Income

	Note	For the year ended	
		31 December 2013	31 December 2012 ¹
Sales		8.946.258	9.900.533
Cost of sales		(8.890.437)	(9.576.112)
Gross profit		55.821	324.421
Selling and distribution expenses		(122.552)	(112.440)
Administrative expenses		(75.886)	(66.666)
Exploration and development expenses	23	(2.992)	(3.543)
Other operating income/(expenses) - net	24	(68.233)	(11.678)
Dividend income		17.122	15.818
Operating profit / (loss)		(196.720)	145.912
Finance (expenses)/income -net	25	(164.692)	(20.515)
Currency exchange gains/(losses)	26	1.871	8.067
Profit / (loss) before income tax		(359.541)	133.464
Income tax expense	27	65.911	(35.959)
Profit / (Loss) for the year		(293.630)	97.505
Other comprehensive income:			
Items that will not be reclassified to profit or loss:			
Actuarial gains / (losses) on defined benefit pension plans	18	(2.349)	13.365
		(2.349)	13.365
Items that may be reclassified subsequently to profit or loss:			
Fair value gains / (losses) on cash flow hedges	14	9.404	3.151
Derecognition of gains/(losses) on hedges through comprehensive income	14	31.465	27.025
Other Comprehensive income / (loss) for the year, net of tax		38.520	43.541
Total comprehensive (loss)/income for the period		(255.110)	141.046
Basic and diluted earnings per share (expressed in Euro per share)	28	(0,96)	0,32

The Notes on pages 11 to 61 are an integral part of these financial statements.

¹ Comparative amounts have been adjusted where necessary to reflect the adoption of revised IAS 19, as detailed in Note 2.

Statement of Changes in Equity

	Note	Share Capital	Reserves	Retained Earnings	Total Equity
Balance at 1 January 2012 (as previously reported)		1.020.081	488.096	408.648	1.916.825
Effect of changes in accounting policy	2	-	-	(13.514)	(13.514)
Balance at 1 January 2012		1.020.081	488.096	395.134	1.903.311
Actuarial gains/(losses) on defined benefit pension plans		-	-	13.365	13.365
Fair value gains / (losses) on cash flow hedges	14	-	3.151	-	3.151
Derecognition of gains/(losses) on hedges through comprehensive income	14	-	27.025	-	27.025
Other comprehensive income		-	30.176	13.365	43.541
Profit / (Loss) for the year		-	-	97.505	97.505
Total comprehensive income for the year		-	30.176	110.870	141.046
Share based payments	13	-	252	-	252
Transfers to statutory and tax reserves	14	-	4.876	(4.876)	-
Dividends relating to 2011		-	-	(137.536)	(137.536)
Balance at 31 December 2012		1.020.081	523.400	363.592	1.907.073
Actuarial gains/(losses) on defined benefit pension plans	18	-	(2.349)	-	(2.349)
Fair value gains / (losses) on cash flow hedges	14	-	9.404	-	9.404
Derecognition of gains/(losses) on hedges through comprehensive income	14	-	31.465	-	31.465
Other comprehensive income / (loss)		-	38.520	-	38.520
Profit / (Loss) for the year		-	-	(293.630)	(293.630)
Total comprehensive income for the year		-	38.520	(293.630)	(255.110)
Share based payments	13	-	(226)	477	251
Dividends relating to 2012	29	-	-	(45.845)	(45.845)
Balance at 31 December 2013		1.020.081	561.694	24.594	1.606.369

The Notes on pages 11 to 61 are an integral part of these financial statements.

¹ Comparative amounts have been adjusted where necessary to reflect the adoption of revised IAS 19, as detailed in Note 2.

Statement of Cash flows

	Note	For the year ended	
		31 December 2013	31 December 2012
Cash flows from operating activities			
Cash generated from operations	30	83.803	662.918
Income tax paid		-	(25.746)
Net cash generated from operating activities		83.803	637.172
Cash flows from investing activities			
Purchase of property, plant and equipment & intangible assets		(85.101)	(493.543)
Proceeds from disposal of property, plant and equipment & intangible assets		2	761
Dividends received		13.748	12.799
Interest received	25	16.116	4.685
Participation in share capital (increase) / decrease of affiliated companies		(3.504)	5.015
Net cash used in investing activities		(58.739)	(470.283)
Cash flows from financing activities			
Interest paid		(151.517)	(25.329)
Dividends paid		(43.706)	(130.747)
Loans to affiliated companies		(137.900)	-
Repayments of borrowings		(729.854)	(871.459)
Proceeds from borrowings		1.154.700	921.321
Net cash generated from / (used in) financing activities		91.723	(106.214)
Net increase in cash, cash equivalents and restricted cash		116.787	60.675
Cash, cash equivalents and restricted cash at beginning of the year	12	627.738	563.282
Exchange gains / (losses) on cash, cash equivalents and restricted cash		(5.214)	3.781
Net increase in cash, cash equivalents and restricted cash		116.787	60.675
Cash, cash equivalents and restricted cash at end of the year	12	739.311	627.738

The Notes on pages 11 to 61 are an integral part of these financial statements.

Notes to the financial statements

1 General information

Hellenic Petroleum S.A. (the “Company”) operates mainly in the oil industry with its principal activities being those of refining of crude oil and sale of oil products and the production and trading of petrochemical products. The Company is also engaged in exploration and production of hydrocarbons.

The Company is incorporated in Greece and the address of its registered office is 8^A Chimarras Str. Maroussi, Greece. The shares of the Company are listed on the Athens Stock Exchange and the London Stock Exchange through GDRs.

The same accounting policies and recognition and measurement principles are followed in these financial statements as compared with the annual consolidated financial statements of the Group for the year ended 31 December 2013. The Company’s functional and presentation currency is the Euro, and the financial information in these financial statements is expressed in thousands of Euro (unless otherwise stated).

The financial statements of Hellenic Petroleum S.A. for year ended 31 December 2013 were approved for issue by the Board of Directors on 27 February 2014. The shareholders of the Company have the power to amend the financial statements after issue.

Users of these stand-alone financial statements should read them together with the Group's consolidated financial statements for the year ended 31 December 2013 in order to obtain full information on the financial position, results of operations and changes in financial position of the Group as a whole. These are located on the Group’s website: www.helpe.gr.

2 Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented unless otherwise stated.

2.1 Basis of preparation

The financial statements of Hellenic Petroleum S.A. for the year ended 31 December 2013 have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (“IASB”), as adopted by the European Union (“EU”) and present the financial position, results of operations and cash flows on a going concern basis which assumes that the Company has plans in place to avoid material disruptions to its operations. In this respect Management has concluded that (a) the going concern basis of preparation of the accounts is appropriate, and (b) all assets and liabilities are appropriately presented in accordance with the Company’s accounting policies.

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, and financial assets and financial liabilities (including derivative instruments) at fair value through profit or loss.

The preparation of financial statements, in accordance with IFRS, requires the use of critical accounting estimates. It also requires management to exercise its judgment in the process of applying the accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4 “Critical accounting estimates and judgments”. These estimates are based on management’s best knowledge of current events and actions, actual results ultimately may differ from those estimates.

2.1.1 New standards, amendments to standards and interpretations

Certain new standards, amendments to standards and interpretations have been issued that are mandatory for periods beginning during the current reporting period and subsequent reporting periods. The Company’s evaluation of the effect of new standards, amendments to standards and interpretations that are relevant to its operations is set out below.

- a) The following standards, amendments to standards and interpretations to existing standards are applicable to the Company for periods on or after 1 January 2013:
- *IAS 1 (Amendment) ‘Presentation of Financial Statements’* The amendment requires entities to separate items presented in other comprehensive income into two groups, based on whether or not they may be recycled to profit or loss in the future. The Company has applied the amendments from 1 January 2013.
 - *IAS 19 (Amendment) ‘Employee Benefits’* This amendment makes significant changes to the recognition and measurement of defined benefit pension expense and termination benefits (eliminates the corridor approach) and to the disclosures for all employee benefits. The key changes relate mainly to recognition of actuarial gains and losses, recognition of past service cost / curtailment, measurement of pension expense, disclosure requirements, treatment of expenses and taxes relating to employee benefit plans and distinction between “short-term” and “other long-term” benefits. The Company has applied the changes from 1 January 2013, and has also restated the comparative figures for 2012 (see Note 2.26).
 - *IAS 32 (Amendment) “Financial Instruments: Presentation” (effective for annual periods beginning on or after 1 January 2014)*. This amendment to the application guidance in IAS 32 clarifies some of the requirements for offsetting financial assets and financial liabilities on the statement of financial position. The Company is currently evaluating the impact the amendment will have on its financial statements.
 - *IAS 36 (Amendment) “Recoverable amount disclosures for non-financial assets” (effective for annual periods beginning on or after 1 January 2014)*. This amendment requires: a) disclosure of the

- recoverable amount of an asset or cash generating unit (CGU) when an impairment loss has been recognised or reversed and b) detailed disclosure of how the fair value less costs of disposal has been measured when an impairment loss has been recognised or reversed. Also, it removes the requirement to disclose recoverable amount when a CGU contains goodwill or indefinite lived intangible assets but there has been no impairment. The Company is currently evaluating the impact the amendment will have on its financial statements.
- *IAS 39 (Amendment) “Financial Instruments: Recognition and Measurement” (effective for annual periods beginning on or after 1 January 2014).* This amendment will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulations, if specific conditions are met. The Company is currently evaluating the impact the amendment will have on its financial statements.
 - *IFRS 7 (Amendment) “Financial Instruments: Disclosures”* The IASB has published this amendment to include information that will enable users of an entity’s financial statements to evaluate the effect or potential effect of netting arrangements, including rights of set-off associated with the entity’s recognised financial assets and recognised financial liabilities, on the entity’s financial position. This amendment not expected to have an impact on the financial statements of the Company.
 - *IFRS 7 (Amendment) “Financial Instruments: Disclosures” (effective for annual periods beginning on or after 1 January 2015):* The amendment requires additional disclosures on transition from IAS 39 to IFRS 9. The amendment has not yet been endorsed by the EU.
 - *IFRS 9 ‘Financial Instruments’ (effective for annual periods beginning on or after 1 January 2015).* IFRS 9 is the first Phase of the Board’s project to replace IAS 39 and deals with the classification and measurement of financial assets and financial liabilities. The IASB intends to expand IFRS 9 in subsequent phases in order to add new requirements for impairment. The Company is currently investigating the impact of IFRS 9 on its financial statements. The Company cannot currently early adopt IFRS 9 as it has not been endorsed by the EU. Only once approved will the Company decide if IFRS 9 will be adopted prior to 1 January 2015.
 - *IFRS 9 “Financial Instruments: Hedge accounting and amendments to IFRS 9, IFRS7 and IAS 39” (effective for annual periods beginning on or after 1 January 2015).* The IASB has published IFRS 9 Hedge Accounting, the third phase of its replacement of IAS 39 which establishes a more principles-based approach to hedge accounting and addresses inconsistencies and weaknesses in the current model in IAS 39. The second amendment requires changes in the fair value of an entity’s debt attributable to changes in an entity’s own credit risk to be recognised in other comprehensive income and the third amendment is the removal of the mandatory effective date of IFRS 9. These amendments have not yet been endorsed by the EU.
 - *IFRS 13 ‘Fair value measurement’* IFRS 13 provides new guidance on fair value measurement and disclosure requirements. These requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs. IFRS 13 provides a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. Disclosure requirements are enhanced and apply to all assets and liabilities measured at fair value, not just financial ones. This amendment does not impact significantly on the financial statements of the Company.
 - *IFRIC 21 “Levies” (effective for annual periods beginning on or after 1 January 2014).* This interpretation sets out the accounting for an obligation to pay a levy imposed by government that is not income tax. The interpretation clarifies that the obligating event that gives rise to a liability to pay a levy (one of the criteria for the recognition of a liability according to IAS 37) is the activity described in the relevant legislation that triggers the payment of the levy. The interpretation could result in recognition of a liability later than today, particularly in connection with levies that are triggered by circumstances on a specific date. This interpretation has not yet been endorsed by the EU.

- *IAS 19R (Amendment) "Employee Benefits" (effective for annual periods beginning on or after 1 July 2014)*. These narrow scope amendments apply to contributions from employees or third parties to defined benefit plans and simplify the accounting for contributions that are independent of the number of years of employee service, for example, employee contributions that are calculated according to a fixed percentage of salary. These amendments have not yet been endorsed by the EU.
- Group of standards on consolidation and joint arrangements (effective for annual periods beginning on or after 1 January 2014):

The IASB has published five new standards on consolidation and joint arrangements: IFRS 10, IFRS 11, IFRS 12, IAS 27 (amendment) and IAS 28 (amendment). These standards are effective for annual periods beginning on or after 1 January 2014. Earlier application is permitted only if the entire "package" of five standards is adopted at the same time. The Company is in the process of assessing the impact of the new standards on its financial statements. The main provisions are as follows:

- *IFRS 10 "Consolidated Financial Statements"*. IFRS 10 replaces all of the guidance on control and consolidation in IAS 27 and SIC 12. The new standard changes the definition of control for the purpose of determining which entities should be consolidated. This definition is supported by extensive application guidance that addresses the different ways in which a reporting entity (investor) might control another entity (investee). The revised definition of control focuses on the need to have both power (the current ability to direct the activities that significantly influence returns) and variable returns (can be positive, negative or both) before control is present. The new standard also includes guidance on participating and protective rights, as well as on agency/principal relationships.
- *IFRS 11 "Joint Arrangements"*. IFRS 11 provides for a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement, rather than its legal form. The types of joint arrangements are reduced to two: joint operations and joint ventures. Proportional consolidation of joint ventures is no longer allowed. Equity accounting is mandatory for participants in joint ventures. Entities that participate in joint operations will follow accounting much like that for joint assets or joint operations today. The standard also provides guidance for parties that participate in joint arrangements but do not have joint control.
- *IFRS 12 "Disclosure of Interests in Other Entities"*. IFRS 12 requires entities to disclose information, including significant judgments and assumptions, which enable users of financial statements to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. An entity can provide any or all of the above disclosures without having to apply IFRS 12 in its entirety, or IFRS 10 or 11, or the amended IAS 27 or 28.
- *IFRS 10, IFRS 11 and IFRS 12 (Amendment) "Consolidated financial statements, joint arrangements and disclosure of interests in other entities: Transition guidance"*. (effective for annual periods beginning on or after 1 January 2014). The amendment to the transition requirements in IFRSs 10, 11 and 12 clarifies the transition guidance in IFRS 10 and limits the requirements to provide comparative information for IFRS 12 disclosures only to the period that immediately precedes the first annual period of IFRS 12 application. Comparative disclosures are not required for interests in unconsolidated structured entities.
- *IFRS 10, IFRS 12 and IAS 27 (Amendment) "Investment entities" (effective for annual periods beginning on or after 1 January 2014)*. The amendment to IFRS 10 defines an investment entity and introduces an exception from consolidation. Many funds and similar entities that qualify as investment entities will be exempt from consolidating most of their subsidiaries, which will be accounted for at fair value through profit or loss, although controlled. The amendments to IFRS 12 introduce disclosures that an investment entity needs to make.

- *IAS 27 (Amendment) “Separate Financial Statements”*. This Standard is issued concurrently with IFRS 10 and together, the two IFRSs supersede IAS 27 “Consolidated and Separate Financial Statements”. The amended IAS 27 prescribes the accounting and disclosure requirements for investment in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. At the same time, the Board relocated to IAS 27 requirements from IAS 28 “Investments in Associates” and IAS 31 “Interests in Joint Ventures” regarding separate financial statements.
- *IAS 28 (Amendment) “Investments in Associates and Joint Ventures”*. IAS 28 “Investments in Associates and Joint Ventures” replaces IAS 28 “Investments in Associates”. The objective of this Standard is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures, following the issue of IFRS 11.
- Amendments to standards that form part of the IASB’s 2011 annual improvements project. The amendments set out below describe the key changes to IFRSs following the publication in May 2012 of the results of the IASB’s annual improvements project. These amendments are effective for annual periods beginning on or after 1 January 2013.
 - *IAS 1 “Presentation of financial statements”*. The amendment clarifies the disclosure requirements for comparative information when an entity provides a third balance sheet either (a) as required by IAS 8 “Accounting policies, changes in accounting estimates and errors” or (b) voluntarily.
 - *IAS 16 “Property, plant and equipment”*. The amendment clarifies that spare parts and servicing equipment are classified as property, plant and equipment rather than inventory when they meet the definition of property, plant and equipment, i.e. when they are used for more than one period.
 - *IAS 32 “Financial instruments: Presentation”*. The amendment clarifies that income tax related to distributions is recognised in the income statement and income tax related to the costs of equity transactions is recognised in equity, in accordance with IAS 12.
 - *IAS 34, ‘Interim financial reporting’*. The amendment clarifies the disclosure requirements for segment assets and liabilities in interim financial statements, in line with the requirements of IFRS 8 “Operating segments”.
- Annual Improvements to IFRSs 2012 (effective for annual periods beginning on or after 1 July 2014). The amendments set out below describe the key changes to seven IFRSs following the publication of the results of the IASB’s 2010-12 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU.
 - *IFRS 2 “Share-based payment”*. The amendment clarifies the definition of a ‘vesting condition’ and separately defines ‘performance condition’ and ‘service condition’.
 - *IFRS 3 “Business combinations”*. The amendment clarifies that an obligation to pay contingent consideration which meets the definition of a financial instrument is classified as a financial liability or as equity, on the basis of the definitions in IAS 32 “Financial instruments: Presentation”. It also clarifies that all non-equity contingent consideration, both financial and non-financial, is measured at fair value through profit or loss.
 - *IFRS 8 “Operating segments”*. The amendment requires disclosure of the judgements made by management in aggregating operating segments.
 - *IFRS 13 “Fair value measurement”*. The amendment clarifies that the standard does not remove the ability to measure short-term receivables and payables at invoice amounts in cases where the impact of not discounting is immaterial.

- IAS 16 “Property, plant and equipment” and IAS 38 “Intangible assets”. Both standards are amended to clarify how the gross carrying amount and the accumulated depreciation are treated where an entity uses the revaluation model.
 - IAS 24 “Related party disclosures”. The standard is amended to include, as a related party, an entity that provides key management personnel services to the reporting entity or to the parent of the reporting entity.
 - Annual Improvements to IFRSs 2013 (*effective for annual periods beginning on or after 1 July 2014*). The amendments set out below describe the key changes to four IFRSs following the publication of the results of the IASB’s 2011-13 cycle of the annual improvements project. The improvements have not yet been endorsed by the EU.
 - IFRS 1 “First-time adoption of International Financial Reporting Standards”. The amendment clarifies that a first-time adopter can use either the old or the new version of a revised standard when early adoption is permitted.
 - IFRS 3 “Business combinations”. This amendment clarifies that IFRS 3 does not apply to the accounting for the formation of any joint arrangement under IFRS 11 in the financial statements of the joint arrangement itself.
 - IFRS 13 “Fair value measurement”. The amendment clarifies that the portfolio exception in IFRS 13 applies to all contracts (including non-financial contracts) within the scope of IAS 39/IFRS 9.
 - IAS 40 “Investment property”. The standard is amended to clarify that IAS 40 and IFRS 3 are not mutually exclusive.
- b) The following amendments to standards and interpretations to existing standards are mandatory for the Company’s accounting periods beginning on or after 1 January 2013 or later periods but are not applicable to the Company:
- IAS 12 (Amendment) ‘Income Taxes’ with regard to Investment Property using the fair value model.
 - IFRIC 20 ‘Stripping Costs in the Production Phase of a Surface Mine’, applicable only to costs incurred in surface mining activity.
 - IFRS 1 (Amendment) ‘Government Loans’. The amendment sets out how a first-time adopter would account for a government loan with a below-market rate of interest during the transition to IFRSs.

2.2 Investments in affiliated companies

Investments in affiliated companies are presented at the cost of the interest acquired in the subsidiaries, associates, and joint ventures less any provisions for impairment.

2.3 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive committee that makes strategic decisions.

2.4 Foreign currency translation

(a) Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The financial statements are presented in Euro, which is

the Company's functional and presentation currency. Given that the Company's primary activities are in oil refining and trading, in line with industry practices, most crude oil and oil product trading transactions are based on the international reference prices of crude oil and oil products in US Dollars. The Company translates this value to Euro at the time of any transaction.

(b) *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement in the financial statements' line that is relevant to the specific transaction, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

Changes in the fair value of monetary securities denominated in foreign currency classified as available for sale are analysed between translation differences resulting from changes in the amortised cost of the security, and other changes in the carrying amount of the security. Translation differences are recognized in profit or loss, and other changes in carrying amounts are recognized in other comprehensive income.

Translation differences on non-monetary financial assets and liabilities are reported as part of the fair value gain or loss. Translation differences on non-monetary financial assets and liabilities such as equities held at fair value through profit or loss are recognized in profit or loss as part of the fair value gain or loss. Translation differences on non-monetary financial assets, such as equities classified as available for sale, are included in other comprehensive income.

2.5 Property, plant and equipment

Property, plant and equipment comprise mainly land, buildings, oil refineries and equipment. Property, plant and equipment is shown at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to the income statement as incurred. Refinery turnaround costs are capitalised and charged against income on a straight line basis until the next scheduled turnaround period (usually every four to five years), to the extent that such costs improve either the useful economic life of the equipment or its production capacity.

Assets under construction are assets (mainly related to the refinery units) that are in the process of construction or development, and are carried at cost. Cost includes cost of construction, professional fees and other direct costs. Assets under construction are not depreciated, as the corresponding assets are not yet available for use.

Land is also not depreciated. Depreciation on assets is calculated using the straight-line method to allocate the cost of each asset to its residual value over its estimated useful life, as shown on the table below for the main classes of assets:

– Buildings	13 – 40 years
– Plant & Machinery	
▪ Specialised industrial installations and Machinery	10 – 35 years
▪ Other equipment	5 – 10 years
– Motor Vehicles	5 – 10 years

– Furniture and fixtures

- Computer hardware 3 – 5 years
- Other furniture and fixtures 4 – 10 years

Included in specialised industrial installations are refinery units, petrochemical plants and tank facilities. Based on technical studies performed, the expected useful life of the new refinery units (Elefsina refinery) has been estimated to be up to 35 years. The remaining useful economic life of other refining units has been reviewed and adjusted from 1 July 2013 and in general does not exceed 25 years.

Depreciation on refinery components (included within specialised industrial installations) is charged after the commissioning phase is completed and the upgraded refinery units are ready for start-up and commercial operation. In case of more complex projects such as a new refinery the commissioning process is a lengthier one with a number of activities for each unit separately and then for combination of units as systems. Once all units achieve start-up status with oil-in (i.e. operations with feed stocks) temperature, pressure and catalysts are applied which over a period of time bring the units to their normal state of operation and as intended to be used. After that, units need to be tested for proper capacity and yield performance at which stage the unit is made available for proper commercial operation.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (refer to Note 2.9).

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount. These are included in the income statement within 'Other income / (expenses) – net'.

2.6 Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are added to the cost of the asset during the period of time that is required to complete and prepare the asset for its intended use.

Borrowing costs are capitalised to the extent that funds are borrowed specifically for the purpose of obtaining a qualifying asset. To the extent that funds are borrowed generally and used for the purpose of obtaining a qualifying asset, the amount of borrowing costs eligible for capitalisation is determined by applying a capitalisation rate to the expenditures on that asset. All other borrowing costs are expensed as incurred.

2.7 Intangible assets

(a) Licences and rights

License fees for the use of know-how relating to the polypropylene plant have been capitalised in accordance with IAS 38, Intangible Assets. They have a definite useful life and are carried at cost less accumulated amortisation. Amortisation is being calculated using the straight-line method to allocate the cost of licences and rights over their estimated useful lives (15 years).

Licences and rights include Upstream Exploration rights which are amortised over the exploration period as per the terms of the relevant licenses.

(b) Computer software

These include primarily the costs of implementing the (ERP) computer software program. Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised using the straight line method over their estimated useful lives (3 to 5 years).

2.8 Exploration for and Evaluation of Mineral Resources

(a) Exploration and evaluation assets

During the exploration period and before a commercial viable discovery, oil and natural gas exploration and evaluation expenditures are expensed. Geological and geophysical costs as well as costs directly associated with an exploration are expensed as incurred. Exploration property leasehold acquisition costs are capitalized within intangible assets and amortised over the period of the licence or in relation to the progress of the activities if there is a substantial difference.

(b) Development of tangible and intangible assets

Expenditure on the construction, installation or completion of infrastructure facilities such as platforms, pipelines and the drilling of commercially proven development wells is capitalized within tangible and intangible assets according to their nature. When development is completed on a specific field, it is transferred to production assets. No depreciation and/or amortization is charged during the development phase.

(c) Oil and gas production assets

Oil and gas properties are aggregated exploration and evaluation tangible assets and development expenditures associated with the production of proved reserves.

(d) Depreciation/amortization

Oil and gas properties/intangible assets are depreciated/amortized using the unit-of-production method. Unit-of-production rates are based on proved developed reserves, which are oil, gas and other mineral reserves estimated to be recovered from existing facilities using current operating methods. Oil and gas volumes are considered produced once they have been measured through meters at custody transfer or sales transaction points at the outlet valve on the field storage tank.

(e) Impairment – exploration and evaluation assets

The exploration property leasehold acquisition costs are tested for impairment whenever facts and circumstances indicate impairment. For the purposes of assessing impairment, the exploration property leasehold acquisition costs subject to testing are grouped with existing cash-generating units (CGUs) of production fields that are located in the same geographical region corresponding to each licence.

(f) Impairment – proved oil and gas properties and intangible assets

Proved oil and gas properties and intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

2.9 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and, are tested annually for impairment. Assets that are subject to amortisation or depreciation are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use (discounted cash flows an asset is expected to generate based upon management's expectations of future economic and operating conditions). For the purposes

of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

2.10 Financial assets

2.10.1 Classification

The Company classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables and financial assets available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at every reporting date.

(a) Financial assets at fair value through profit or loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management. Derivatives are also categorised in this category, as ‘held for trading’ unless they are designated as hedges. Assets in this category are classified as current assets if they are either held for trading or are expected to be realised within 12 months of the end of the reporting period, otherwise they are classified as non-current.

(b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and with no intention of trading. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. Loans and receivables include “Trade and other receivables” and “Cash and cash equivalents” in the statement of financial position.

(c) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the end of the reporting period.

2.10.2 Recognition and measurement

Financial assets carried at fair value through profit and loss are initially recognised at fair value and transaction costs are expensed in the statement of comprehensive income.

Purchases and sales of financial assets are recognised on trade-date – the date on which the Company commits to purchase or sell the asset. Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method. Realised and unrealised gains and losses arising from changes in the fair value of the ‘Financial assets at fair value through profit or loss’ category are included in the statement of comprehensive income in the period in which they have arisen. Changes in the fair value of monetary and non-monetary financial assets classified as available for sale are recognized in other comprehensive income. When securities classified as available for sale are sold or impaired, the accumulated fair value adjustments recognized in equity are included in the income statement as “gains or loss from investment securities”.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Company establishes fair value by using valuation techniques. These

include the use of recent arm's-length transactions, reference to other instruments that are substantially the same and discounted cash flow analysis refined to reflect the issuer's specific circumstances.

2.10.3 Impairment of financial assets

The Company assesses at each end of the reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in the statement of comprehensive income. Impairment losses recognised in the statement of comprehensive income on equity instruments are not reversed through the statement of comprehensive income.

Impairment testing for loans and receivables is described in Note 2.14.

2.10.4 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet, when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously.

2.11 Derivative financial instruments and hedging activities

As part of its risk management policy, the Company utilizes currency and commodity derivatives to mitigate the impact of volatility in commodity prices and foreign exchange rates. Derivative financial instruments are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in fair values of the derivative financial instruments are recognised at each reporting date either in the statement of comprehensive income or in equity, depending on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Company designates certain derivatives as either:

- (a) Hedges of the fair value of recognised assets or liabilities or a firm commitment (fair value hedge);
- (b) Hedges of a particular risk associated with a recognised asset or liability or a highly probable forecast transaction (cash flow hedge).

The Company documents, at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Company also documents its assessment, both at hedge inception and on an ongoing basis, of whether derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The instruments used for this risk management include commodity exchange traded contracts (ICE futures), full refinery margin forwards, product price forward contracts or options.

Cash flow hedges

In 2006, the Company entered into certain derivative contracts that were designated as cash flow hedges. The effective portion of changes in the fair value of these derivatives is recognized in equity. The gain or loss relating to the ineffective portion is recognized immediately in the statement of comprehensive income within "Other operating (expenses)/ income. Amounts accumulated in equity are recycled in the statement of comprehensive income in the periods when the hedged item affects profit or loss (i.e. when the forecast transaction being hedged takes place) within Cost of sales.

When a hedging instrument expires or is sold, or a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the statement of comprehensive income. When a forecast transaction is no longer expected to occur, the derivative is de-designated and the cumulative gain or loss that was reported in equity is immediately transferred to the statement of comprehensive income within "Other operating (expenses)/income".

Derivatives held for trading

The derivatives that do not qualify for hedge accounting are classified as held-for-trading and accounted for at fair value through profit or loss. Changes in the fair value of the derivative instruments that do not qualify for hedge accounting are recognized immediately in the statement of comprehensive income.

2.12 Government grants

Government grants received by the Company relating to Property, Plant and Equipment are initially recorded as deferred government grants and included in "Other long term liabilities". Subsequently, they are credited to the statement of comprehensive income over the useful lives of the related assets in direct relationship to the depreciation charged on such assets.

2.13 Inventories

Inventories comprise crude oil and other raw materials, refined and semi-finished products, petrochemicals, merchandise, consumables and other spare parts.

Inventories are stated at the lower of cost and net realisable value. Cost of inventories is determined using the monthly weighted average cost method. The cost of finished goods and work in progress comprises raw materials, direct labour, other direct costs and related production overheads. It does not include borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale. Spare parts consumed within a year are carried as inventory and recognized in profit or loss when consumed.

Under IEA and EU regulations, Greece has a policy of maintaining 90 days of strategic stock reserves (Compulsory Stock Obligations). This responsibility is passed on to all companies who import and sell in the domestic market who have the responsibility to maintain and finance the appropriate stock levels. Such stocks are part of the operating stocks and are valued on the same basis.

2.14 Trade receivables

Trade receivables, which generally have 20-90 day terms, are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of the receivables.

Trade receivables include bills of exchange and promissory notes from customers.

Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation and default or delinquency in payments are considered indicators the receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The amount of the provision is recognised in the statement of comprehensive income and is included in "Selling and Distribution expenses".

2.15 Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments such as marketable securities and time deposits with original maturities of three months or less.

2.16 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds, net of tax.

2.17 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the statement of comprehensive income over the period of the borrowings using the effective interest rate method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent that there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are classified as current liabilities unless the Company has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period. At the end of the reporting period payable amounts of bank overdrafts are included within borrowings in current liabilities on the statement of financial position. In the statement of cash flows, bank overdrafts are shown within financing activities.

2.18 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in the statement of comprehensive income, except to the extent that it relates to items recognized directly in equity. In this case, the tax is also recognized in equity.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period in the country where the Company operates and generates taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. The deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities, where there is an intention to settle the balances on a net basis.

2.19 Employee benefits

(a) Pension obligations

The Company has both defined benefit and defined contribution plans.

A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

For defined contribution plans, the Company pays contributions to publicly administered Social Security funds on a mandatory basis. The Company has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognised in the statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period, less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Past-service costs are recognised immediately in income.

(b) Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The group recognises termination benefits at the earlier of the following dates: (a) when the Company can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of IAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

(c) Share-based compensation

The Company operates a share options plan. The total amount to be expensed over the vesting period is determined by reference to the fair value of the options granted, at the date of granting. Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. At each reporting period end, the entity revises its estimates of the number of options that are expected to vest. It recognises the impact of the revision of original estimates, if any, in the statement of comprehensive income, with a corresponding adjustment to equity.

When the options are exercised, the Company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

2.20 Trade and other payables

Trade and other payables are recognised initially at fair value and subsequently are measured at amortised cost and using the effective interest method. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.

2.21 Provisions

Provisions for environmental restoration, restructuring costs and legal claims are recognised when: the Company has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Restructuring provisions comprise lease termination penalties and employee termination payments. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value reflects current market assessments of the time value of money and the increases specific to the liability.

2.22 Environmental liabilities

Environmental expenditure that relates to current or future revenues is expensed or capitalised as appropriate. Expenditure that relates to an existing condition caused by past operations and that does not contribute to current or future earnings is expensed.

The Company has an environmental policy which complies with existing legislation and all obligations resulting from its environmental and operational licences. In order to comply with all rules and regulations, the Company has set up a monitoring mechanism in accordance with the requirements of the relevant authorities. Furthermore, investment plans are adjusted to reflect any known future environmental requirements. The above mentioned expenses are estimated based on the relevant environmental studies.

Liabilities for environmental remediation costs are recognised when environmental assessments or clean-ups are probable and the associated costs can be reasonably estimated. Generally, the timing of these provisions coincides with the commitment to a formal plan of action or, if earlier, on divestment or on closure of inactive sites.

2.23 Revenue recognition

Revenue comprises the fair value of the sale of goods and services, net of value-added tax and any excise duties, rebates and discounts. Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is recognised as follows:

(a) Sales of goods – wholesale

Revenue on sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer. Sales of goods are recognised when the Company has delivered the products to the customer; the customer has accepted the products; and collectability of the related receivables is reasonably assured.

(b) Sales of services

For sales of services, revenue is recognised in the accounting period in which the services are rendered, by reference to stage of completion of the specific transaction and assessed on the basis of the actual service provided as a proportion of the total services to be provided.

(c) Interest income

Interest income is recognised using the effective interest method. When a receivable is impaired, the Company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate of the instrument, and continues unwinding the discount as interest income.

(d) Dividend income

Dividend income is recognised when the right to receive payment is established.

2.24 Leases

Leases of property, plant and equipment, where the Company has substantially all the risks and rewards of ownership, are classified as finance leases. Finance leases are capitalised at the lease's inception at the lower of the fair value of the leased property and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant periodic rate of interest on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in "Borrowings". The interest element of the finance cost is charged to the statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the asset's useful life and the lease term.

The Company does not presently have any leases that are classified as finance leases.

Leases where the lessors retain substantially all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessors) are charged to the statement of comprehensive income on a straight-line basis over the period of the lease.

2.25 Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved, by the Company's Shareholders' General Meeting.

2.26 Changes in accounting policies

The Company adopted the amendment in IAS 16 "Property, plant and equipment, amendments to IAS 1 "Presentation of Items of Other Comprehensive income" and IAS 19 (revised 2011), "Employee Benefits".

The new accounting policies have had the following impact on the financial statements.

(a) IAS 16 Amendment "Property, plant and equipment".

According to the amendment, spare parts and servicing equipment are classified as property, plant and equipment rather than inventory when they meet the definition of property, plant and equipment. The Company has increased its plant and machinery 2012 figure by €19,5m, by transferring from inventory the value of the relevant spare parts and servicing equipment. The respective increase in 2013 figures is €8m. These transfers from inventory, are presented in the line "Transfers and other movements" in Note 6.

(b) IAS 1 "Presentation of Items of Other Comprehensive income"

The amendment changes the grouping of items presented in other comprehensive income between items that may be reclassified to the income statement at a future point in time and those that will not be reclassified.

(c) IAS 19 (revised 2011), “Employee Benefits”

Due to the amendment of IAS19 relating to the recognition and measurement of defined benefit pension expense and termination benefits the Group has restated total comprehensive income, total equity, deferred tax and retirement benefit obligation of prior years as follows:

	As at 31 December 2012	
Other comprehensive income		
Total comprehensive income before the application of the amended IAS 19	30.176	
Impact due to IAS 19 amendment	18.061	
Deferred tax adjustment	(4.696)	
Total comprehensive income after the application of the amended IAS 19	43.541	
	As at 31 December 2012	As at 1 January 2012
Total equity		
Total equity before the application of the amended IAS 19	1.907.222	1.916.825
Impact due to IAS 19 amendment	(201)	(18.262)
Deferred Tax liability adjustment	52	4.748
Total equity after the application of the amended IAS 19	1.907.073	1.903.311
	As at 31 December 2012	
Retirement benefit obligations		
Retirement benefit obligations before the application of the amended IAS 19	80.922	
Impact due to IAS 19 amendment	201	
Retirement benefit obligations after the application of the amended IAS 19	81.123	

2.27 Comparative figures

Where necessary, comparative figures have been reclassified to conform to changes in presentation in the current year

3 Financial risk management

3.1 Financial risk factors

The Company’s activities are primarily centred around its Downstream Oil & Gas assets; with secondary or new activities relating to Petrochemicals and Exploration of hydrocarbons. As such, the Company is exposed to a variety of financial and commodity markets risks including foreign exchange and commodity price risk, credit risk, liquidity risk and interest-rate risk. In line with international best practices and within the context of local markets and legislative framework, the Company’s overall risk management policies aim at reducing possible exposure to market volatility and / or mitigating its adverse effects on the financial position of the Company to the extent possible. In general, the matters that impact the Company’s operations are summarized as follows:

Greek Macros: During the previous year the Company faced exceptional challenges and increased cost of doing business (higher cost of funding, increased supply costs) mainly as a result of the economic crisis in Greece and the political uncertainty. In the second half of 2013 GDP decline slowed significantly compared to the previous 4 years whilst at the same time transport and heating fuels consumption stabilised after 18 consecutive quarters of decline. While the economic situation in Greece remains challenging sentiment about political and economic developments has notably improved in 2013. Furthermore the ability of certain Greek corporates including Hellenic Petroleum to raise financing in the capital markets as well as the recapitalization of the Greek banking system, are expected to contribute towards alleviating the liquidity conditions as well as the risk profile of the Greek economy.

Currency: In terms of currency, the Company's business is naturally hedged against the risk of having a different functional currency. All petroleum industry transactions are referenced to international benchmark quotes for crude oil and oil products in USD. All international purchases and sales of crude oil and products are done in USD and all sales into local markets are either in USD prices or converted to local currency for accounting and settlement reasons using the USD reference on the date of the transaction.

Prices: Commodity price risk management is supervised by a Risk Management Committee which includes Finance and Trading departments' Senior Management. Non-commodity price risk management is carried out by the Finance Department under policies approved by the Board of Directors. The Finance Department identifies and evaluates financial risks in close co-operation with the Company's operating units.

Securing continuous crude oil supplies: Financial results for the year ended 31 December 2013 were impacted by a combination of exceptional circumstances affecting the Company's trading and working capital credit capacity and consequently its cost of supply. These factors related to the political developments in the Middle East region which continue to temporarily restrict access to some of the traditional crude oil suppliers of the European market, particularly for Mediterranean refiners. In addition to the EU/US sanctions on Iranian crude imposed in 2012, the Med was also faced with the irregularity of Iraqi crude supplies due to disruptions on the pipeline network throughout the year, as well as the reduced supply of Urals (Russian export crude) to the Med. The combination of these events drove the discount of Urals versus Brent to historical lows, significantly increasing the cost of supply for heavy/sour crudes. These types of crudes typically represent 80%-90% of the crude feed for complex refiners such as Hellenic Petroleum. Furthermore, political tension in Libya resulted to a decline of more than 50% of the country's crude exports with a negative effect on light-sweet grades pricing. Adjusting to these challenges, the Company changed its working capital supply chain allowing uninterrupted operations and supply of the Greek market, albeit with an increase in the cost of supply.

Debt and Refinancing: Given market developments since 2011, the key priority of the Company has been the management of Asset and Liabilities maturity profile and funding with respect to the completion of its strategic investment plan and liquidity risk for operations. As a result of this key priority and in line with its medium term financing plan, Hellenic Petroleum S.A. and its subsidiaries (together the "Group") have maintained a mix of long term and short term credit facilities by taking into consideration bank and debt capital markets' credit capacity as well as cash flow programming and commercial considerations. As a result, approximately 49% of total debt is financed by medium to long term committed credit lines while the rest is financed by short term working capital credit facilities. As part of the refinancing plan, during 2013 the Group successfully refinanced borrowings of €1,2 billion, which matured in December 2012 and January 2013 with the repayment of the maturing facilities partly out of operating cash flows and available cash reserves and partly through new loans. Furthermore on 10 May 2013 the Group issued a 4-year €500 million Eurobond that completed the refinancing process extending the Group's maturity profile and de-risking its liquidity and funding profile. Additional information of the actions during 2013 are described in c) Liquidity risk as well as in Note 16 of these financial statements.

Capital management: The second key priority of the Group has been the management of Assets, where overall the Group has around €3,9 billion of capital employed which is driven from working capital and investment in fixed assets and the Group's investment in DEPA Group. Current assets have been reduced mainly as a result of the decrease of business in the domestic market which is the key driver for working capital requirements and the collection of long overdue receivables from the state. These are mainly funded with current liabilities (excl. bank debt) and short term bank debt which is used to finance working capital (inventories and receivables). As a result of the investment plan, during the last few years, debt level has increased to 45-50% of total capital employed while the rest is financed through shareholders equity. The Group has started reducing its debt levels through utilization of the incremental operating cashflows, post completion and operation of the new Elefsina refinery, and plans to reduce these even further with the expected sale proceeds of its stake in DESFA and DEPA, which is expected to lead to lower Debt to Equity ratio, better matched Asset and Liability maturity profile as well as lower financing costs.

(a) *Market risk*

(i) Foreign exchange risk

As explained in note 2.4 “Foreign currency translation”, the functional and presentation currency of the Company is the Euro. However, in line with industry practice in all international crude oil and oil trading transactions, underlying commodity prices are based on international reference prices quoted in US dollars.

Foreign currency exchange risk arises on three types of exposure:

- **Financial position translation risk:** Most of the inventory held by the Company is reported in Euro while its underlying value is determined in USD. Thus, a possible devaluation of the USD against the Euro leads to a reduction in the realisable value of inventory included in the statement of financial position. In order to manage this risk, significant part of the Company’s payables (sourcing of crude oil on credit) is denominated in USD providing an opposite effect to the one described above. It should be noted however, that while in the case of USD devaluation the impact on the statement of financial position is mitigated, in cases of USD appreciation the mark to market valuation of such payables leads to a reported loss under foreign exchange differences with no compensating benefit as stocks continue to be included in the balance sheet at cost. It is estimated, that at 31 December 2013 if the Euro had weakened against the US dollar by 5% with all other variables held constant, pre-tax profits would have been €42 million lower, as a result of foreign exchange losses on translation of US-denominated receivables, payables and cash.
- **Gross Margin transactions and translation risk:** The fact that most of the transactions in crude oil and oil products are based on international Platt’s USD prices leads to exposure in terms of the Gross Margin translated in Euro. Recent market volatility has impacted adversely on the cost of mitigating this exposure; as a result the Company did not actively hedge material amounts of the Gross margin exposure. This exposure is linearly related to the Gross margin of the Company in that the appreciation of Euro vs. USD leads to a respective translation loss on the period results.
- **Local subsidiaries exposure:** Where the Company operates in non-Euro markets there is an additional exposure in terms of cross currency translation between USD (price base), Euro reporting currency and local currency. Where possible the Company seeks to manage this exposure by either transferring the exposure for pooling at Group levels. Although material for local subsidiaries’ operations, the overall exposure is not considered material for the Company.

(ii) Commodity price risk

The Company’s primary activity as a refiner involves exposure to commodity prices. Changes in current or forward absolute price levels vs acquisition costs affect the value of inventory while exposure to refining margins (combination of crude oil and product prices) affect the future cash flows of the business.

In the case of price risk, the level of exposure is determined by the amount of priced inventory carried at the end of the reporting period. In periods of sharp price decline, as Company policy is to report its inventory at the lower of historical cost and net realisable value, results are affected by the reduction in the carrying value of the inventory. The extent of the exposure relates directly to the level of stocks and rate of price decrease. This exposure is partly hedged with paper derivatives to the extent that the cost of such instruments is considered positive, from a risk –return point of view and subject to the structure of the market (contango vs. backwardation) as well as credit capacity for long dated transactions.

Refining margin exposure relates to the absolute level of margin generated by the operation of the refineries. This is determined by Platt’s prices and varies on a daily basis; as an indication of the impact to the Company financial results, a change in the refinery margins has a proportionate impact on the Company’s profitability. Where possible, the Company aims to hedge the part of its production which will be sold in the future and hence will be exposed to forward pricing, thus generating higher price risk upon completion of the sale. This, however, is not possible to do in all market conditions, such as a backwardated market structure, where future prices are

below their spot levels, or when there is no credit capacity for derivatives transactions. There were no such derivative contracts open as at 31 December 2013.

iii) Cash flow and fair value interest rate risk

The Company's income and operating cash flows are not materially affected by changes in market interest rates, given the low level of prevailing reference rates. Borrowings issued at variable rates expose the Company to cash flow interest rate risk, while borrowings issued at fixed rates expose the Company to fair value interest rate risk. The majority of the Company's borrowings are at variable rates of interest. Depending on the levels of net debt at any given period of time, any change in the base interest rates (EURIBOR or LIBOR), has a proportionate impact on the Company results. At 31 December 2013, if interest rates on Euro denominated borrowings had been 0,5% higher with all other variables held constant, pre-tax profit for the year would have been Euro €10 million lower.

(b) Credit risk

Credit risk is managed on Group basis. Credit risk arises from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposures to wholesale customers, including outstanding receivables and committed transactions. If wholesale customers are independently rated, these ratings are used. Otherwise, if there is no independent rating, risk control assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the board. The utilisation of credit limits is regularly monitored.

Due to market conditions, the approval of credit risk is subject to a more strict process involving all levels of senior management. A Group credit committee has been formed which meets and discusses material credit exposures on a Group wide basis. See note 11 "Trade and other receivables" for further disclosure on credit risk.

(c) Liquidity risk

Prudent liquidity risk management entails maintaining sufficient cash and financial headroom, through committed credit facilities. Due to the dynamic nature of the underlying businesses, the Company aims to maintain flexibility in its funding through the use of committed credit facilities.

Given market developments since 2011, the Company has placed even higher priority on liquidity risk and cash flow management. Due to the material amounts of debt that matured in January 2013, the Company and its subsidiaries (together the "Group") worked on an overall refinancing plan to ensure that the required amounts were available to ensure uninterrupted operations. This included inter alia the following:

- (a) All short term committed or uncommitted facilities that matured in 2013 were renewed or replaced by similar credit facilities. Most of these credit facilities are provided by Greek systemic banks.
- (b) A term loan of \$1,160 million which matured in January 2013, was refinanced by new committed credit facilities totaling €605 million. The balance of c. €300 million was repaid using existing Group cash reserves leading to a reduction of Group gross debt in January 2013.
- (c) An unrated Eurobond for €500 million with annual coupon of 8% and maturity of four years was issued in May 2013.

Further details of the relevant loans and refinancing plans are provided in note 16.

The table below analyses the Company's financial liabilities and net-settled derivative financial liabilities into relevant maturity groupings based on the remaining period at the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years
31 December 2013				
Borrowings	1.227.376	204.538	1.000.086	168.897
Derivative financial instruments	-	-	-	-
Trade and other payables	2.053.275	-	-	-
31 December 2012				
Borrowings	1.611.443	161.797	581.544	220.624
Derivative financial instruments	47.055	-	-	-
Trade and other payables	1.811.750	-	-	-

The amounts included in the table are the contractual undiscounted cash flows.

3.2 Capital risk management

The Company's objective with respect to capital structure, which includes both equity and debt funding, is to safeguard its ability to continue as a going concern and to have in place an optimal capital structure from a cost perspective.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Company monitors capital on the basis of the gearing ratio. The ratio is calculated as net debt divided by total capital employed. Net debt is calculated as total borrowings (including "current and non-current borrowings" as shown in the statement of financial position) less "Cash & Cash equivalents" and "Available for Sale Financial Assets". Total capital employed is calculated as "Total Equity" as shown in the statement of financial position plus net debt.

During 2013 the Company managed its gearing ratio as planned.

The gearing ratios at 31 December 2013 and 2012 were as follows:

	As at	
	31 December 2013	31 December 2012
Total Borrowings (Note 16)	2.372.250	1.947.405
Less: Cash, Cash Equivalents and restricted cash (Note 12)	(739.311)	(627.738)
Less: Available for sale financial assets	(45)	(41)
Net debt	1.632.894	1.319.626
Total Equity	1.606.369	1.907.073
Total Capital Employed	3.239.263	3.226.699
Gearing ratio	50%	41%

The gearing ratio was higher than in the previous year, due to higher borrowings that resulted from refinancing and due to lower equity, which resulted from dividends distribution and losses in the financial period. Debt levels and gearing ratio are expected to decline in the following years as cash generated is expected to be used primarily for deleveraging.

3.3 Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels are defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Company's assets and liabilities that are measured at fair value at 31 December 2013:

	Level 1	Level 2	Level 3	Total balance
Assets				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	-	5.263	-	5.263
Available for sale financial assets	45	-	-	45
	45	5.263	-	5.308
Liabilities				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	-	-	-	-
	-	-	-	-

The following table presents the Group's assets and liabilities that are measured at fair value at 31 December 2012:

	Level 1	Level 2	Level 3	Total balance
Assets				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	-	840	-	840
Available for sale financial assets	41	-	-	41
	41	840	-	881
Liabilities				
Derivatives held for trading	-	-	-	-
Derivatives used for hedging	-	47.055	-	47.055
	-	47.055	-	47.055

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis. These instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.
- The fair value of forward foreign exchange contracts is determined using forward exchange rates at the balance sheet date, with the resulting value discounted back to present value.
- The fair value of commodity swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.

For the years ended 31 December 2013 and 31 December 2012, there were no transfers between levels.

4 Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience as adjusted for current market conditions and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

(a) Income taxes

Estimates are required in determining the provision for income taxes that the Company is subjected to in different jurisdictions. This requires significant judgement. There are some transactions and calculations for which the ultimate tax determination is uncertain. The Company recognises liabilities for anticipated tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

(b) Provision for environmental restoration

The Company operates in the oil industry with its principal activities being that of exploration and production of hydrocarbons, refining of crude oil and sale of oil products, and the production and trading of petrochemical products. Environmental damage caused by such substances may require the Company to incur restoration costs to comply with the regulations in the various jurisdictions in which the Company operates, and to settle any legal or constructive obligation. Analysis and estimates are performed by the Company together with its technical and legal advisers, in order to determine the probability, timing and amount involved with probable required outflow of resources. Estimated restoration costs, for which disbursements are determined to be probable, are recognised as a provision in the Company's financial statements. When the final determination of such obligation amounts differs from the recognised provisions, the Company's statement of comprehensive income is impacted.

(c) Estimated impairment of investments and other non-financial assets

The Company tests annually whether investments and non-financial assets have suffered any impairment in accordance with its accounting policies (See Note 2.9). Significant judgement is involved in management's determination of these estimates.

(d) Fair value of derivatives and other financial instruments

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. The Company uses its judgement to select a variety of methods and make assumptions that are mainly based on market conditions existing at the end of each reporting period.

(e) Pension benefits

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost/ (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations. The Company determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Company considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

Other key assumptions for pension obligations are based in part on current market conditions. Additional information is disclosed in Note 0.

(f) Provisions for legal claims

The Company has a number of legal claims pending against it. Management assesses the likely outcome of these claims and if it is more likely than not that the Company will lose a claim, then a provision is made. Provisions for legal claims, if required, are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period.

(g) Change in accounting estimates

Due to the start-up of the upgraded Elefsina refinery, the Company conducted a review of the useful lives of its refining units (included in specialised industrial installations). Based on technical specifications for the new units, maintenance schedules and appraisals performed and experience since the beginning of the refineries start up (1970s) for older units, the estimated useful life of the refining units of the upgraded Elefsina refinery is estimated up to 35 years. Also based on these technical appraisals the remaining useful lives of other refining units of the Company have been adjusted from 1 July 2013 and in general do not exceed 25 years. The Company will conduct such reviews on periodic basis in line with industry practice.

The change in accounting estimate is accounted for prospectively from 1 July 2013. The effect of this change in the estimated remaining useful life of the refining units of the Company is estimated to be around €13 million for the reporting period ended 31 December 2013. An equivalent effect is anticipated for future reporting periods.

	Years of Useful life	
	Prior to change in estimate	After change in estimate
Specialised industrial installations	10 – 25	10 – 35

5 Segment information

All critical operating decisions are made by the Executive Committee, which reviews the Company's internal reporting in order to assess performance and allocate resources. The committee considers the business from a number of measures which may vary depending on the nature and evolution of a business segment by taking into account the risk profile, cash flow, product and market considerations.

Information on the revenue and profit regarding the Company's operating segments is as follows:

Year ended 31 December 2013	Note	Refining	Petro-chemicals	Exploration & Production	Other	Total
Sales		8.645.788	299.497	848	125	8.946.258
Other operating income / (expense) - net	24	(55.233)	(12.539)	(483)	22	(68.233)
Operating profit / (loss)		(230.563)	23.016	(5.058)	15.885	(196.720)
Currency exchange gains / (losses)	26	1.871	-	-	-	1.871
Profit / (loss) before tax & finance costs		(228.692)	23.016	(5.058)	15.885	(194.849)
Finance costs - net	25					(164.692)
Profit before income tax						(359.541)
Income tax (expense)/credit	27					65.911
Profit for the year						(293.630)

Year ended 31 December 2012		Refining	Petro-chemicals	Exploration & Production	Other	Total
Sales		9.556.629	343.665	-	239	9.900.533
Other operating income / (expense) - net	24	(14.196)	2.600	(82)	-	(11.678)
Operating profit / (loss)		115.302	21.887	(6.291)	15.014	145.912
Currency exchange gains / (losses)	26	8.067	-	-	-	8.067
Profit / (loss) before tax & finance costs		123.369	21.887	(6.291)	15.014	153.979
Finance costs - net	25					(20.515)
Loss before income tax						133.464
Income tax credit/(expense)	27					(35.959)
Profit for the year						97.505

The segment assets and liabilities at 31 December 2013 and 2012 are as follows:

		Refining	Petro-chemicals	Exploration & Production	Other	Total
Total Assets		5.955.880	166.278	7.361	56	6.129.575
Total Liabilities		4.415.993	99.747	6.158	1.308	4.523.206
Net Assets		1.539.887	66.531	1.203	(1.252)	1.606.369
Capital Expenditure		85.087	5	9	-	85.101
Depreciation & Amortisation	6,7	146.347	8.400	848	19	155.614

		Refining	Petro-chemicals	Exploration & Production	Other	Total
Total Assets		5.682.346	158.727	12.559	1.570	5.855.202
Total Liabilities		3.828.129	109.227	7.613	3.160	3.948.129
Net Assets		1.854.217	49.500	4.946	(1.590)	1.907.073
Capital Expenditure		492.165	147	-	1.231	493.543
Depreciation & Amortisation	6,7	93.106	12.580	932	42	106.660

6 Property, plant and equipment

	Land	Buildings	Plant & Machinery	Motor vehicles	Furniture and fixtures	Assets Under Construction	Total
Cost							
As at 1 January 2012	115.396	222.532	1.692.743	10.681	74.628	1.625.544	3.741.524
Additions	-	200	282	7	2.164	490.153	492.806
Capitalised projects	-	270.117	1.690.188	4.121	621	(1.965.047)	-
Disposals	-	(185)	(3.455)	(181)	(69)	(972)	(4.862)
Transfers & other movements	-	57	19.418	-	-	(2.392)	17.083
As at 31 December 2012	115.396	492.721	3.399.176	14.628	77.344	147.286	4.246.551
Accumulated Depreciation							
As at 1 January 2012	-	116.923	1.090.268	9.109	53.303	-	1.269.603
Charge for the year	-	12.090	81.619	403	7.120	-	101.232
Disposals	-	(185)	(2.702)	(180)	(68)	-	(3.135)
As at 31 December 2012	-	128.828	1.169.185	9.332	60.355	-	1.367.700
Net Book Value at 31 December 2012	115.396	363.893	2.229.991	5.296	16.989	147.286	2.878.851
Cost							
As at 1 January 2013	115.396	492.721	3.399.176	14.628	77.344	147.286	4.246.551
Additions	-	20	725	19	2.029	81.657	84.450
Capitalised projects	-	19.666	71.383	39	815	(91.903)	-
Disposals	-	(121)	(11.972)	(396)	(260)	(40)	(12.789)
Transfers & other movements	-	-	7.008	-	-	(13.180)	(6.172)
As at 31 December 2013	115.396	512.286	3.466.320	14.290	79.928	123.820	4.312.040
Accumulated Depreciation							
As at 1 January 2013	-	128.828	1.169.185	9.332	60.355	-	1.367.700
Charge for the period	-	18.403	126.480	473	5.853	-	151.209
Disposals	-	(5)	(10.956)	(380)	(242)	-	(11.583)
As at 31 December 2013	-	147.226	1.284.709	9.425	65.966	-	1.507.326
Net Book Value at 31 December 2013	115.396	365.060	2.181.611	4.865	13.962	123.820	2.804.714

(1) The Company has not pledged any property, plant and equipment as security for borrowings.

- (2) Capitalised projects in 2012 mainly include amounts relating to the cost of the upgraded Elefsina refinery, moved from commissioning and start-up to commercial operation.
- (3) During 2013 an amount of €3 million (2012: €83 million) in respect of interest has been capitalized in relation to Assets under construction relating to the refining segment, at an average borrowing rate of 7,25% (2012: 5,1%).
- (4) ‘Transfers and other movements’ in Plant & Machinery relate to the transfer of spare parts, from inventories to fixed assets, in accordance with the amended IAS 16, which requires spare parts to be classified as plant & equipment when they meet the definition of property, plant and equipment, i.e. when they are used for more than one period.
- (5) ‘Transfers and other movements’ in assets under construction mainly relate to the transfer of spare parts for the upgraded Elefsina units within inventories, in line with the Company’s accounting policies, as they concern consumables. Transfers of completed IT projects of €3 million to intangible assets are also included therein.

7 Intangible assets

	Computer software	Licences & Rights	Total
Cost			
As at 1 January 2012	66.261	23.909	90.170
Additions	737	-	737
Transfers, acquisitions & other movements	2.391	-	2.391
As at 31 December 2012	69.389	23.909	93.298
Accumulated Amortisation			
As at 1 January 2012	58.849	17.908	76.757
Charge for the year	4.225	1.203	5.428
As at 31 December 2012	63.074	19.111	82.185
Net Book Value 31 December 2012	6.315	4.798	11.113
Cost			
As at 1 January 2013	69.389	23.909	93.298
Additions	642	9	651
Transfers, acquisitions & other movements	3.417	-	3.417
As at 31 December 2013	73.448	23.918	97.366
Accumulated Amortisation			
As at 1 January 2013	63.074	19.111	82.185
Charge for the year	3.202	1.203	4.405
As at 31 December 2013	66.276	20.314	86.590
Net Book Value 31 December 2013	7.172	3.604	10.776

- (1) ‘Transfers and other movements’ relate to completed IT software projects capitalised during 2013 and 2012 and thus transferred from in assets under construction.

8 Investment in subsidiaries, associates and joint ventures

	As at	
	31 December 2013	31 December 2012
Beginning of the year	660.389	665.404
(Decrease) / Increase in share capital of subsidiaries	4.664	(5.015)
Impairment of investments	(10.985)	-
End of the year	654.068	660.389

Name	Participating interest	Country of Incorporation
Asprofos SA	100,0%	Greece
Diaxon ABEE	100,0%	Greece
EKO ABEE	100,0%	Greece
ELPET Valkaniki SA	63,0%	Greece
HELPE - Apollon Shipping Co	100,0%	Greece
HELPE International AG	100,0%	Austria
HELPE - Poseidon Shipping Co	100,0%	Greece
HELPE Finance Plc	100,0%	United Kingdom
Helpe Renewable Energy Sources S.A.	100,0%	Greece
Global Albania SA	99,9%	Albania
Public Gas Corporation of Greece S.A. (DEPA)	35,0%	Greece
ARTENIUS S.A.	35,0%	Greece
Athens Airport Fuel Pipeline Company S.A. (EAKAA)	50,0%	Greece
ELPEDISON B.V.	5,0%	Netherlands
Thraki SA	25,0%	Greece
VANCO	100,0%	Greece
EANT	9,0%	Greece
STPC	16,7%	Greece
NAPC	16,7%	Greece
Greek Association of Independent Energy Producers	16,7%	Greece

- a) Decrease in share capital of subsidiaries during 2012 related to ELPET Valkaniki.
- b) During 2013 the shareholders of Artenius Hellas S.A., a 35% associate of the Company, approved the liquidation plan of the company's net assets. As a result the Company has written off its investment of €11 million in other operating expenses (see note 24).
- c) The Company participates in the following jointly controlled operations with other third parties relating to exploration and production of hydrocarbons in Greece and abroad:
- Petroceltic International Plc (former Melrose) – Kuwait Energy Company Ltd – Beach Energy Ltd (Egypt, Mesaha)
 - VEGAS Oil & Gas (Egypt, West Obayed)
 - Edison (Montenegro, Ulcinj)
 - Edison International SpA – Petroceltic International Plc (Patraikos Gulf and Ioannina area)
- d) Sale of DESFA

On 16 February 2012, HELPE and the Hellenic Republic Asset Development Fund (HRADF) (jointly the "Sellers") agreed to launch a joint sale process of their shareholding in DEPA Group aiming to sell in total 100% of the supply and trading activities and the shareholding of regional supply companies (DEPA SA and EPAs

which are 51% subsidiaries of DEPA SA) and 66% of the high pressure transmission network (DESFA - 100% subsidiary of DEPA SA). This agreement was approved by HELPE's EGM, dated 30 January 2012 and the decision specifically requires that any such transaction will be subject to the approval of a new EGM.

The sales process resulted in three non-binding offers received on 5 November 2012 and at the final stage, one binding offer for the purchase of 66% of DESFA shares by SOCAR (Azerbaijan's Oil and Gas National Company). The offer which was improved following negotiations between the Sellers and the prospective buyer, is for €400 million for 66% of DESFA; i.e. €212,1 million for HELPE's 35% effective shareholding. Given that at present DESFA SA is a 100% subsidiary of DEPA, in order to complete the transaction, DESFA will be "unbundled" through a share distribution (treated as capital reduction of DEPA SA), to the two existing shareholders/sellers (i.e. HELPE 35% and HRADF 65%). Thus, once all approvals from the competent authorities are received, SOCAR will buy 35% directly from HELPE and 31% from HRADF.

On 2 August 2013 the Board of Directors of HELPE considered the offer for the sale of its 35% effective interest in DESFA as acceptable, and called for an Extraordinary General Meeting of the shareholders of the Company to approve the transaction. The EGM of the shareholders of the Company held on 2 September 2013 approved the transaction.

Prior to the Board of Director's meeting, the previous day, on 1 August 2013 the board of directors of HRADF had unanimously accepted the improved offer of SOCAR.

The Share Purchase Agreement for the sale of 66% of DESFA's share capital was signed by HRADF, HELPE and SOCAR on 21 December 2013. According to this SPA the rights and obligations of the parties are conditional upon the occurrence of certain events (Conditions) such as the merger clearance of the transaction by the EU or national competition authorities (as applicable) and the certification of DESFA by the Regulatory Authority for Energy of the Hellenic Republic ("RAE") in accordance with article 65 of L. 4001/2011 ("Energy Law"). It should be noted that, as there is no precedent with respect to the certification of a gas transmission system operator, which is owned/controlled by a non-EU undertaking, the process is not pre-defined. Consequently, the parameters and criteria for the assessment to be made by the authorities or the extent of commitments which may be requested by the European Commission to be undertaken by SOCAR cannot be anticipated or, moreover controlled by the parties.

Although the parties undertake valid commitments upon signing of the SPA, the effectiveness of the totality of the provisions of the SPA (including the transfer of shares and the payment of the consideration) remains subject to conditions, some of which lie beyond the control or diligent behavior of the parties and, consequently, the completion of the transaction remains suspended and depends on the satisfaction of such conditions.

The Group consolidates DEPA on an equity basis and the carrying value of the investment in the consolidated financial statements reflect HELPE's 35% share of the net asset value of the DEPA group which as at 31 December 2013 is €598 million. Furthermore the carrying value in HELPE SA financial statements for the DEPA group is €237 million. These amounts were assessed for impairment, at 31 December 2013, based on the requirements of IAS 36 and no indication of impairment was identified.

Given that the transaction can only be completed upon receiving the approval of the relevant competent authorities, and given the timing of such approvals and the unbundling process that is still to be concluded, management considers it appropriate to maintain the policy of including DEPA Group as an associate at the date of these financial statements.

9 Loans, Advances and Long-term assets

	As at	
	31 December 2013	31 December 2012
Loans and advances	137.900	-
Other long term assets	4.842	5.384
Total	142.742	5.384

Loans and advances relate to a three-year bond loan of €138 million extended to EKO S.A., a Group company.

10 Inventories

	As at	
	31 December 2013	31 December 2012
Crude oil	223.571	339.241
Refined products and semi-finished products	578.310	596.468
Petrochemicals	25.500	31.799
Consumable materials and other	62.959	57.519
- Less: Provision for Consumables and spare parts	(8.300)	(5.738)
Total	882.040	1.019.289

The cost of goods sold included in “Cost of sales” for 2013 is equal to €8 billion (2012: €9 billion).

The Company keeps crude oil and refined products stocks in excess of its normal operating stock levels in order to fulfill the EU requirement for compulsory Stock obligations (90 days stock directive), as legislated by Greek Law 3054/2002.

Spare parts amounting to €27 million (31 December 2012: €19 million), were transferred from inventories to fixed assets, in accordance with the amended IAS 16, which requires spare parts that are used for more than one period to be classified as plant & equipment (see also Note 6).

11 Trade and other receivables

	As at	
	31 December 2013	31 December 2012
Trade receivables	461.082	589.393
- Less: Provision for impairment of receivables	(93.926)	(92.515)
Trade receivables net	367.156	496.878
Other receivables	496.041	152.582
- Less: Provision for impairment of receivables	(10.283)	(10.283)
Other receivables net	485.758	142.299
Deferred charges and prepayments	12.646	12.380
Total	865.560	651.557

As part of its working capital management the Company utilises factoring facilities to accelerate the collection of cash from its customers in Greece. Non-recourse factoring, is excluded from balances shown above.

Other receivables include balances in respect of VAT, income tax prepayment, advances to suppliers and advances to personnel. This balance includes advances of €327 million extended to Hellenic Petroleum International A.G. (a Group company) for the transfer of 100% of the share capital of Hellenic Fuels S.A. (currently a direct subsidiary of Hellenic Petroleum International A.G.) at book value. The conclusion of the transfer is subject to final contract signing.

Other receivables also include an amount of €54 million (31 December 2012: €54 million) of VAT approved refunds, which has been withheld by the customs office in respect of a dispute about stock shortages (see note 31

on litigation). Against this action the Company has filed a specific legal objection claim and expects to fully recover this amount following the conclusion of the relevant legal proceedings (see Note 31).

The fair values of trade and other receivables approximate their carrying amount.

The table below shows the segregation of trade receivables:

	As at	
	31 December 2013	31 December 2012
Total trade receivables	461.082	589.393
of which:		
Past due, not impaired receivables balance	124.761	104.776
Past due, doubtful & impaired receivables balance	87.149	87.976
	211.910	192.752
Allowance for bad debts	93.926	92.515

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable mentioned above. Allowance is made for receivables that are doubtful of collection and have been assessed that they will result in a loss, net of any respective securities or collaterals obtained.

Trade receivables include past due, but not impaired balances of €125 million as at 31 December 2013 (31 December 2012: €105 million) relating to a number of independent customers from whom there is no recent history of default. Out of these balances €90 million were past due up to 30 days (2012: €77 million), €6 million were past due up to 90 days (2012: €7 million) and €29 million were past due over 90 days (2012: €21 million). As part of the active management of trade receivables the Group has negotiated new credit terms for the majority of these balances, thus does not consider them as past due on the basis of the aforementioned terms.

The doubtful receivables mainly relate to wholesalers, which are in unexpectedly difficult economic situations. As of 31 December 2013 and 2012, the overdue days of doubtful receivables are as follows:

	As at	
	31 December 2013	31 December 2012
Up to 30 days	-	-
30 - 90 days	-	-
Over 90 days	87.149	87.976
Total	87.149	87.976

It was assessed that a portion of the receivables is expected to be recovered, through settlements, legal actions and securing of additional collaterals.

The movement in the provision for impairment of trade receivables is set out below:

	As at	
	31 December 2013	31 December 2012
Balance at 1 January	92.515	84.907
Charged / (credited) to the income statement:		
- Additional provisions	1.411	7.608
Balance at 31 December	93.926	92.515

The movement in the provision for impairment has been included in selling and distribution expenses in the statement of comprehensive income.

12 Cash, cash equivalents and restricted cash

	As at	
	31 December 2013	31 December 2012
Cash at Bank and in Hand	217.849	412.638
Short term bank deposits	321.462	15.100
Cash and cash equivalents	539.311	427.738
Restricted Cash	200.000	200.000
Total cash, cash equivalents and restricted cash	739.311	627.738

Restricted cash pertained to the renewal of a cash collateral arrangement to secure a €200 million loan between the Company and Pireaus Bank, in relation to the Company's €200 million Facility Agreement with the European Investment Bank (see Note 16) for which Pireaus Bank has provided a guarantee maturing on 15 June 2014. The effect of the loan and the deposit is a grossing up of the statement of financial position but with no effect to the Company's Net Debt position.

The weighted average effective interest rate as at the reporting date on cash and cash equivalents was:

	As at	
	31 December 2013	31 December 2012
Euro	0,51%	1,24%
USD	0,50%	0,68%

13 Share capital

	Number of Shares (authorised and issued)	Share Capital	Share premium	Total
	As at 1 January & 31 December 2012	305.635.185	666.285	353.796
As at 31 December 2013	305.635.185	666.285	353.796	1.020.081

All ordinary shares were authorised, issued and fully paid. The nominal value of each ordinary share is €2.18 (31 December 2012: €2.18).

Share options

During the Annual General Meeting (AGM) of Hellenic Petroleum S.A. held on 25 May 2005, a share option scheme was approved, with the intention to link the number of share options granted to employees with the results and performance of the Company and its management. Subsequent AGMs have approved and granted the stock options.

Share options outstanding at the year-end have the following expiry date and exercise prices:

Grant Date	Vesting Date	Expiry Date	Exercise Price in € per share	No. of share options as at	
				31 December 2013	31 December 2012
2007	2009-13	2013	10,88	-	397.815
2008	2010-14	2014	11,01	339.561	349.761
2009	2011-15	2015	7,62	1.616.054	1.704.716
2012	2014-18	2018	4,52	1.479.933	1.479.933
Total				3.435.548	3.932.225

No stock options have been exercised during 2013 or during the previous year, due to the negative relationship between the exercise price and the share market price during the respective vesting periods.

Movements in the number of share options outstanding and their related weighted average exercise prices are as follows:

	As at			
	31 December 2013		31 December 2012	
	Average Exercise Price in € per share	Options	Average Exercise Price in € per share	Options
At 1 January	7,08	3.932.225	8,74	2.720.950
Granted	-	-	4,52	1.479.933
Exercised	-	-	-	-
Lapsed	10,30	(496.677)	9,69	(268.658)
At 31 December	6,62	3.435.548	7,08	3.932.225

The value of lapsed stock options that were transferred to retained earnings in 2013 is €0,5 million. The total expense recognised during 2013 in the statement of comprehensive income for share based compensation is €0,3 million (2012: €0,3 million).

14 Reserves

	Statutory reserve	Special reserves	Hedging reserve	Share-based payment reserve	Tax reserves	Other reserves	Total
Balance at 1 January 2012	113.792	86.495	(67.150)	3.637	351.322	-	488.096
Cash flow hedges (Note 21):							
- Fair value gains/(losses) on cash flow hedges	-	-	3.151	-	-	-	3.151
- De-recognition of gains/(losses) on hedges through comprehensive income	-	-	27.025	-	-	-	27.025
Actuarial gains/(losses) on defined benefit pension plans	-	-	-	252	-	-	252
Share-based payments (Note 13)	4.876	-	-	-	-	-	4.876
Balance at 31 December 2012	118.668	86.495	(36.974)	3.889	351.322	-	523.400
Cash flow hedges (Note 21):							
- Fair value gains/(losses) on cash flow hedges	-	-	9.404	-	-	-	9.404
- De-recognition of gains/(losses) on hedges through comprehensive income	-	-	31.465	-	-	-	31.465
Actuarial gains/(losses) on defined benefit pension plans	-	-	-	-	-	(2.349)	(2.349)
Share-based payments (Note 13)	-	-	-	(226)	-	-	(226)
Balance at 31 December 2013	118.668	86.495	3.895	3.663	351.322	(2.349)	561.694

The movement in the year-end hedging reserve is shown net of tax of €10.611 (2012: €7.544) – refer to Note 27.

Statutory reserves

Under Greek law, corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a statutory reserve until such reserve equals one third of outstanding share capital. This reserve cannot be distributed during the existence of the corporation, but can be used to offset accumulated losses.

Special reserves

Special reserves primarily relate to reserves arising from tax revaluations which have been included in the holding company accounts in accordance with the relevant legislation in prior years. Where considered appropriate deferred tax provisions are booked in respect of these reserves.

Tax free reserves

Tax free reserves include:

- (i) Tax deferred reserves are retained earnings which have not been taxed with the prevailing corporate income tax rate as allowed by Greek law under various statutes. Certain of these retained earnings will become liable to tax at the rate prevailing at the time of distribution to shareholders or conversion to share capital. Distributions to shareholders and conversions to share capital are not normally anticipated to be made through these reserves.
- (ii) Partially taxed reserves are retained earnings, which have been taxed at a rate less than the corporate tax rate as allowed by Greek law. Certain of these retained earnings will be subject to the remaining tax up to the corporate tax rate prevailing at the time of distribution to shareholders or conversion to share capital.

15 Trade and other payables

	As at	
	31 December 2013	31 December 2012
Trade payables	1.978.166	1.751.006
Accrued Expenses	39.831	30.316
Other payables	35.278	30.428
Total	2.053.275	1.811.750

Trade creditors include overdue amounts in respect of crude oil imports from Iran which were received during the period between December 2011 and March 2012 as part of a long term contract with NIOC. Despite repeated attempts to settle the payment for these cargoes during the early part of the year, through the international banking system, it was not possible to do so. This is due to the fact that payments to Iranian banks and state entities are not accepted for processing by the International banking system due to EU sanctions (Council Regulation (EU) No. 267/2012 of 23 March 2012). The Company has duly notified its supplier of this restriction on payments and the inability to accept further crude oil cargoes under the contract, which is due to the EU sanctions posing legal constraints outside of its control. As a result no deliveries of Iranian crude oil or payments have taken place post June 30th which was the EU imposed deadline.

Other payables include amounts in respect of payroll and other staff related costs, social security obligations and sundry taxes.

Accrued expenses and deferred income include the estimated cost of the CO2 emission rights required under the corresponding environmental legislation amounting to €4m. In 2012 the respective amount had been classified under Provisions for other liabilities and charges (Note 19).

16 Borrowings

	As at	
	31 December 2013	31 December 2012
Non-current borrowings		
Bank borrowings	366.334	410.778
Bond loan	860.096	-
Non-current borrowings	1.226.430	410.778
Current borrowings		
Short term bank borrowings	1.022.446	1.514.405
Current portion of long-term bank borrowings	123.374	22.222
Total current borrowings	1.145.820	1.536.627
Total borrowings	2.372.250	1.947.405

The maturity of non-current borrowings is as follows:

	As at	
	31 December 2013	31 December 2012
Between 1 and 2 years	123.374	44.444
Between 2 and 5 years	870.056	133.332
Over 5 years	233.000	233.002
	1.226.430	410.778

Gross borrowings of the Company by maturity as at 31 December 2013 and 31 December 2012 are summarised on the table below:

	Balance as at	
	31 December 2013	31 December 2012
	Maturity	(€ million)
HPF Syndicated Loan \$1.180 million (drawn partly in US\$ and partly in Euro)	Jan 2013	-
	Jan 2016	276
HPF Syndicated Bond Loan \$140 million	Jan 2016	-
Syndicated Bond loan €465 million	Jan 2016	451
Bond loan €400 million	Jun 2014	225
European Investment Bank ("EIB") Term loan	Jun 2022	378
Bond loan €225 million	Dec 2013	400
HPF Bond Loan	May 2017	-
Bilateral lines	Various	222
		488
		830
Total		2.372
		1.947

Hellenic Petroleum and its subsidiaries (the "Group") manages its treasury functions in a centralised manner with coordination and control of all subsidiaries' funding and cash management activities by a central Treasury. To this extent, Hellenic Petroleum Finance plc ("HPF") was established in November 2005 in the U.K. as a wholly-owned subsidiary of Hellenic Petroleum S.A. to act as the central treasury vehicle of the Hellenic Petroleum Group.

1. *HPF Syndicated Loan \$1.180 million*

In April 2006, the Company concluded a €400 million multi-currency loan agreement with HPF in order to refinance existing financial indebtedness and for general corporate purposes, which increased to €600 million on 18 October 2006. This was refinanced through a syndicated credit facility agreement of US\$1,18 billion signed on 2 February 2007 by HPF, with the guarantee of Hellenic Petroleum SA and comprised of fixed term borrowings and revolving credit. On 18 October 2007 the loan facility amount increased to €1 billion and in

April 2010 to €1.5 billion. As at 31 December 2012, the outstanding loan balance with HPF amounted to the equivalent of €276 million (US\$ 364 million). The facility was repaid on maturity (31 January 2013), by using own cash reserves and the proceeds of facilities, as detailed under 2a and 2b below.

2. Term Loans of €605 million (HPF €140 million and Hellenic Petroleum SA €465 million)

As part of the refinancing plan, two credit facilities with identical terms and conditions were concluded with a Group of Greek and international banks:

- a) A €465 million syndicated bond loan concluded by Hellenic Petroleum S.A. with the guarantee of Hellenic Petroleum Finance plc and a maturity of three years with gradual amortisation. The outstanding balance of the bond loan at 31 December 2013 was €451 million.
- b) A €140 million syndicated credit facility concluded by Hellenic Petroleum Finance plc with the guarantee of Hellenic Petroleum S.A. and a maturity of three years with gradual amortization.

3. Bond Loan of €400 million

In April 2012, Hellenic Petroleum S.A. concluded a €400 million syndicated bond loan agreement maturing on 30 June 2013, with the aim to finance general corporate purposes. The facility was renewed at maturity for an additional year (until 30 June 2014) and has a six-month extension option. The total amount outstanding under the facility at 31 December 2013 was €225 million (31 December 2012: €225 million).

4. EIB Term Loans

On 26 May 2010, Hellenic Petroleum S.A. signed two loan agreements (Facilities A and B) with the European Investment Bank for a total amount of €400 million (€200 million each). The purpose of the loans was to finance part of the investment programme relating to the upgrade of the Elefsina Refinery. Both loans have a maturity of 12 years with amortization beginning in December 2013 and similar terms and conditions. Facility B is credit enhanced by a commercial bank guarantee. This is normal practice for EIB lending particularly during the construction phase of large projects. As at 31 December 2013, the outstanding loan balance amounted to €378 million, as an amount of €22 million was repaid during December 2013 (31 December 2012: €400 million).

5. Bond Loan of €225 million

As part of its refinancing plans, Hellenic Petroleum S.A. concluded a one year bond loan facility with Greek relationship banks in December 2012. The facility was repaid before maturity in May 2013, out of the proceeds of the new Eurobond.

6. Eurobond

During the first half of 2013, HPF proceeded with the issuance of a Eurobond of €500 million with an annual coupon of 8% and a maturity of four years. The notes are redeemable at maturity (May 2017) and are listed in the Luxembourg Stock Exchange. Subsequently the Company concluded a €488 million syndicated bond loan agreement with HPF, which matures on the same date and the proceeds were used to prepay existing indebtedness of €225 million (see loan facility 5 above) and for general corporate purposes. As at 31 December 2013 the outstanding loan balance amounted to €488 million.

7. Bilateral lines

Loans with various banks are also utilised to cover the Company's working capital financing needs. As at 31 December 2013, the outstanding balance of such loans amounted to €830 million (31 December 2012: €824 million).

Certain debt agreements that the Company enters into, include financial covenants, the most significant of which are the maintenance of certain ratios at Group level as follows: "Net Debt/EBITDA", "EBITDA/Net Interest"

and “Net Debt/Net Worth”. Management monitors the performance of the Group to ensure compliance with the above covenants.

The loan analysis is as follows:

	As at	
	31 December 2013	31 December 2012
Revolving Credit Facilities	1.574.481	836.629
Term loans	797.769	1.110.776
Total borrowings	2.372.250	1.947.405

The weighted average effective interest margins as at the reporting date were as follows:

	As at	
	31 December 2013	
	€	US\$
Bank Borrowings (short-term)		
- Floating Euribor + margin	6,77%	-
- Floating Libor + margin	-	-
Bank Borrowings (long-term)		
- Floating Euribor + margin	4,46%	-
- Floating Libor + margin	-	-

	As at	
	31 December 2012	
	€	US\$
Bank Borrowings (short-term)		
- Floating Euribor + margin	6,76%	-
- Floating Libor + margin	-	1,74%
Bank Borrowings (long-term)		
- Floating Euribor + margin	1,79%	-
- Floating Libor + margin	-	-

The carrying amounts of the Company's borrowings which approximate their fair value are denominated in the following currencies:

	As at	
	31 December 2013	31 December 2012
Euro	2.372.250	1.671.598
US dollar	-	275.807
Total borrowings	2.372.250	1.947.405

17 Deferred income tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

The gross movement on the deferred income tax asset / (liability) is as follows:

	As at	
	31 December 2013	31 December 2012
Beginning of the year	(40.872)	(509)
Income statement recovery / (charge)	75.712	(32.871)
Charged / (released) to equity & other movements	(9.784)	(7.492)
End of year	25.056	(40.872)

Deferred tax relates to the following types of deductible / (taxable) temporary differences:

	As at	
	31 December 2013	31 December 2012
Intangible and tangible fixed assets	(107.748)	(74.796)
Inventory valuation	2.158	1.148
Environmental provision	1.086	700
Unrealised exchange gains	(1.426)	(1.094)
Employee benefits provision	19.449	16.248
Derivative financial instruments at fair value	(474)	10.210
Net operating losses carried forward	125.622	15.362
Other temporary differences	(13.611)	(8.650)
Net deferred income tax asset/(liability)	25.056	(40.872)
Deferred income tax liabilities	(138.184)	(93.414)
Deferred income tax assets	163.240	52.542

Other temporary differences include mostly temporary differences on various receivables provisions as well as the provisions for unaudited tax years.

Deferred tax in relation to special or tax free reserves is calculated to the extent that the Company believes it is more likely than not to be incurred and is entered in the related accounts.

In December 2013 Law 4172/2013 was enacted that imposed a tax of 15% upon the distribution or capitalization of specific tax free reserves until 31.12.2013. Distribution or capitalization of these reserves in 2014 would result in a tax of 19% and if not distributed or capitalised in 2014, these specific tax free reserves would have to be set off against accumulated tax losses. From 1st January 2015, the ability to maintain an account of tax-free reserves is abolished. In this respect as at 31 December 2013, the Company has raised a possible deferred tax liability provision of €15m via a charge to the income statement. Management will determine the treatment of such reserves during 2014.

A change in corporate income tax rates will be applied for the years ending 31 December 2013 and onwards, in accordance with legislation enacted in January 2013. Accordingly deferred tax assets / liabilities will be realised at a tax rate of 26% vs 20% which is the applicable rate for 2012. The difference in tax rates for 2013 increased the net deferred tax liability by approximately €11 million.

18 Retirement benefit obligations

The table below outlines where the Company's retirement benefit amounts and activity are included in the financial statements.

	As at 31 December 2013	31 December 2012 <i>Restated</i>
Statement of Financial Position obligations for:		
Pension benefits	72.527	81.123
Total as per Statement of Financial Position	72.527	81.123
	For the year ended 31 December 2013	31 December 2012 <i>Restated</i>
Statement of Comprehensive Income charge for:		
Pension benefits	27.390	14.722
Total as per Statement of Comprehensive Income	27.390	14.722
	For the year ended 31 December 2013	31 December 2012 <i>Restated</i>
Remeasurements for:		
Pension benefits	3.175	(15.835)
Total as per Statement of Other Comprehensive Income	3.175	(15.835)

The amounts recognised in the statement of financial position are as follows:

	As at 31 December 2013	31 December 2012 <i>Restated</i>
Present value of funded obligations	6.402	5.998
Fair value of plan assets	(180)	(660)
Deficit of funded plans	6.222	5.338
Present value of unfunded obligations	66.305	75.785
Liability in the Statement of Financial Position	72.527	81.123

The plans are final salary pension plans. The level of benefits provided depends on members' length of service and remuneration.

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(All amounts in Euro thousands unless otherwise stated)

The movement in the defined benefit obligation over 2012 and 2013 is as follows:

	Present Value of Obligation	Fair Value of Plan Assets	Total
As at 1 January 2012 (Restated)	105.047	(758)	104.289
Current service cost	5.292	-	5.292
Interest expense/(income)	4.315	(30)	4.285
Past service costs and (gains)/losses on settlements	5.145	-	5.145
Statement of comprehensive income charge	14.752	(30)	14.722
Remeasurements:			
- Return on plan assets, excluding amounts included in Interest expense/(income)	-	27	27
- (Gain)/loss from change in demographic assumptions	(7.098)	-	(7.098)
- (Gain)/loss from change in financial assumptions	(8.701)	-	(8.701)
- Experience (gains)/losses	(63)	-	(63)
	(15.862)	27	(15.835)
Benefits paid directly by the Company/Contributions paid by the Company	(18.915)	(3.138)	(22.053)
Benefit payments from the plan	(3.239)	3.239	-
As at 31 December 2012 (Restated)	81.783	(660)	81.123
Current service cost	4.151	-	4.151
Interest expense/(income)	3.136	(19)	3.117
Past service costs and (gains)/losses on settlements	20.122	-	20.122
Statement of comprehensive income charge	27.409	(19)	27.390
Remeasurements:			
- Return on plan assets, excluding amounts included in Interest expense/(income)	-	14	14
- (Gain)/loss from change in financial assumptions	1.821	-	1.821
- Experience (gains)/losses	1.340	-	1.340
	3.161	14	3.175
Benefits paid directly by the Company/Contributions paid by the Company	(38.840)	(321)	(39.161)
Benefit payments from the plan	(806)	806	-
As at 31 December 2013	72.707	(180)	72.527

The expected maturity analysis of undiscounted pension benefits is as follows:

Balance at 31 December 2013	Less than a year	Between 1-2 years	Between 2-5 years	Over 5 years	Total
Pension Benefits	2.988	2.484	11.082	92.757	109.311

Plan assets comprise the following:

	31 December 2013				31 December 2012			
	Quoted	Unquoted	Total	%	Quoted	Unquoted	Total	%
Equity Instruments	7	0	7	4%	1	0	1	0%
Debt Instruments:								
- Government bonds	79	-	79	44%	289	-	289	44%
- Corporate bonds	16	-	16	9%	59	-	59	9%
Investment funds	78	-	78	43%	310	-	310	47%
Warrants	-	-	-	-	1	-	1	0%
Total	180	-	180		660	-	660	

The principal actuarial assumptions used were:

	As at	
	31 December 2013	31 December 2012
Discount Rate	3,75%	4,00%
Future Salary Increases	0,50%	0,50%
Inflation	0,50%	0,50%

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is:

	Impact on Defined Benefit Obligation		
	Change in assumption	Increase in assumption	Decrease in assumption
Discount Rate	0,5%	-5,04%	5,44%
Future Salary Increases	0,5%	5,56%	-5,19%

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognized within the statement of financial position.

Expected contributions to defined benefit plans for the year ending 31 December 2014 are €2.7 mil. The weighted average duration of the defined benefit obligation is 11 years.

19 Provisions for other liabilities and charges

The movement for provisions for 2012 and 2013 is as follows:

	Litigation & tax provisions	Provisions for environmental costs	Total
At 1 January 2012	5.000	16.100	21.100
Charged / (credited) to the income statement:			
- Unused amounts reversed	(2.000)	(12.600)	(14.600)
Reclassifications	-	(3.500)	(3.500)
At 31 December 2012	3.000	-	3.000
At 31 December 2013	3.000	-	3.000

Provisions for environmental costs

The respective provision relates to the estimated cost of the CO₂ emission rights required under the corresponding environmental legislation. The relevant provision, amounting to €4 million as of 31 December 2013 (31 December 2012: €3,5 million), is shown in short-term payables, since the Company's obligation to deliver the relevant emission rights falls due in less than 12 months from the statement of financial position date (Note 15).

Other provisions

Other provisions relate to sundry operating items and risks arising from the Company's ordinary activities.

20 Other long term liabilities

	As at	
	31 December 2013	31 December 2012
Government grants	13.367	14.727
Other long term liabilities	528	521
Total	13.895	15.248

Government grants

Advances by the Government to the Company's entities relate to property, plant and equipment. Amortization for 2013 amounted to €1.4 million (2012: €2.9 million).

Other long term liabilities

Other long term liabilities relate to sundry operating items and risks arising from the Company's ordinary activities.

21 Derivative financial instruments

Derivatives designated as Cash Flow Hedges

Commodity Derivative type	31 December 2013				31 December 2012			
	Notional Amount		Assets	Liabilities	Notional Amount		Assets	Liabilities
	MT'000	Bbls'000	€	€	MT'000	Bbls'000	€	€
Commodity Swaps	-	2.521	5.263	-	600	2.377	840	47.055
	-	2.521	5.263	-	600	2.377	840	47.055
Total			5.263	-			840	47.055
			31 December 2013				31 December 2012	
			Assets	Liabilities	Assets	Liabilities		
Non-current portion								
Commodity swaps			-	-	-	-		
			-	-	-	-		
Current portion								
Commodity swaps			5.263	-	840	47.055		
			5.263	-	840	47.055		
Total			5.263	-	840	47.055		

Derivatives designated as cash flow hedges

During the year ended 31 December 2013 amounts transferred to the statement of comprehensive income for de-designated hedges were gains of €31.465, net of tax (31 December 2012: gains of €27,025) which relate to commodity price swaps for the Elefsina refinery upgrade that were settled during the period. The remaining cash flow hedges are highly effective and the movement in the fair value of these derivatives, amounting to a gain of €9.402 net of tax (31 December 2012: €3.151 gains, net of tax), was transferred to the 'Hedging Reserve' (see Note 14).

Amounts transferred to the statement of comprehensive income, relating to contracts that were settled during the year, amounted to €2.441 loss (2012: €6.080 gain).

The maximum exposure to credit risk at the reporting date is the fair value of the derivative assets in the statement of financial position.

22 Employee Costs

	For the year ended	
	31 December 2013	31 December 2012
Wages and salaries	130.379	136.318
Social security costs	36.018	25.620
Pension costs	7.880	7.435
Other employment benefits	36.990	24.821
Total	211.267	194.194

Other employment benefits include medical insurance, catering and transportation expenses. They also include expenses paid to employees as part of the voluntary retirement scheme (VRS) which are approximately €20 million (2012: €7 million), included in 'Other operating income/(expenses)' (see Note 24). The value of shared – based compensation of €251 (2012: €252) is also included therein (see Note 13).

23 Exploration and development expenses

Capital expenditures on exploration and development activities are expensed as incurred (2013: €2.992 and 2012: €3.543) and relate mainly to the following Concessions in Egypt:

- (i) Exploration operations for the West Obayed Block under a Concession agreement with EGPC in a jointly controlled operation between Hellenic Petroleum (30%) and Vegas West Obayed Limited (70%, operator) in W. Desert
- (ii) Exploration operations for the Mesaha Block under a Concession agreement with Ganope in a jointly controlled operation between Hellenic Petroleum (30%) with Petroceltic Resources (40%, operator), Kuwait Energy Company (15%) and Beach Petroleum (15%).

The related exploration costs are written off and exploration costs associated with drilling exploration well which were unsuccessful are written off.

Exploration and development expenses also include expenditures incurred prior to obtaining legal rights to explore the area of Gulf of Patraikos, offshore Greece.

These expenditures are related to the offer which is submitted by the jointly controlled operation comprised from Hellenic Petroleum (33,3%, operator), Edison International SpA (33,3%) and Petroceltic Resources Plc (33,3%). The JV is announced by the Greek State to be the “preferred bidder” and the relevant negotiations between the JV and the Greek State to execute the Lease Agreement for the Gulf of Patraikos are still ongoing.

24 Other operating income / (expenses) and other operating gains / (losses)

Other operating income/(expenses) – net is analysed as follows:

	For the year ended	
	31 December 2013	31 December 2012
Income from grants' amortisation	1.360	2.880
Services to third parties	1.452	1.600
Rental income	2.608	2.559
Voluntary retirement scheme cost	(20.225)	(6.730)
Reversal of unused provisions	1.302	18.934
To write-off unmoved creditors' balances	-	3.576
Impairment losses from associates	(10.985)	-
Other income / (expense)	(3.665)	1.263
Other operating income / (expenses) - net	(28.153)	24.082

Other operating income / (expenses) – net, include items which do not arise as a result of the trading activities of the Company (e.g. rental income and sales of personnel services to subsidiaries), as well as additional costs incurred in respect of the voluntary retirement schemes (VRS) effected during 2013 and 2012. Herein are also included impairment losses of €11 million relating to the write down of the Company’s investment in Artenius Hellas S.A which started liquidation proceedings (see note 8).

Other operating gains/(losses) – net is analysed as follows:

	For the year ended	
	31 December 2013	31 December 2012
Losses on derivative financial instruments reclassified from cash flow hedges	(40.080)	(35.760)
Other operating (losses) / gains - net	(40.080)	(35.760)

25 Finance (Expenses)/ Income-Net

	For the year ended	
	31 December 2013	31 December 2012
Interest income	16.116	4.685
Interest expense and similar charges	(180.808)	(25.200)
Finance costs - net	(164.692)	(20.515)

In addition to the finance cost shown above, an amount of €3 million of finance costs (2012: €83 million) have been capitalised for the year ended 31 December 2013, as explained in Note 6.

The increase in interest charges is affected by the following items:

- Comparatives in 2012, until the completion of the Elefsina refinery, include only part of interest payments, as construction period interest is included as part of the total investment costs of the new Elefsina refinery (See also Note 6 ‘Fixed Assets’ in 2012 full year financial statements).
- Following the refinancing of the Group’s 2007 RCF facility of \$ 1.160 million, average interest costs for the total borrowings of the Company has risen by c. 2.0%.
- Maintenance of excess cash balances in line with risk management policy adopted by the Company during the last year carry cost in excess of 5% p.a. Part of this cash is temporarily used as cash collateral in respect of EIB loan facility (see note 12).

26 Currency exchange gains / (losses)

Foreign currency exchange gains of €2 million during 2013 are driven by realized gains on settlement of US\$ denominated loans, due to the weakening of the US\$ against Euro at 31 January 2013 (repayment of HPF term loan of US\$364 million, as mentioned in note 16) compared to the beginning of the year.

27 Income tax expense

	For the year ended	
	31 December 2013	31 December 2012
Current tax	9.801	3.088
Deferred tax (Note 17)	(75.712)	32.871
Total	(65.911)	35.959

The basic tax rate used for Hellenic Petroleum S.A. was 26% for the year ended 31 December 2013 (31 December 2012: 20%). No provision for special contribution has been included in the results for 2013, as a relevant tax law has not been enacted.

Since the year ended 31 December 2011, all Greek companies have to be audited on an annual basis by their statutory auditor in respect of compliance with tax law, correct submission of tax returns and identification of any unrecorded tax liabilities in the accounts. This audit leads to the issuance of a Tax Certificate which under certain conditions, substitutes the full tax audit by the tax authorities and allows the company to treat its tax position as fully compliant and final. The Company has undergone this tax audit for the year ended 31 December 2012 and the auditors issued an unqualified Tax Certificate.

The Company has not undergone a full tax audit for the financial year ended 31 December 2010.

In February 2013 the tax audits for the financial years 2006 to 2009 of Hellenic Petroleum S.A. were finalized, the outcome of which resulted in disallowable expenses of €29 million, against which €14,5 million approximately of additional taxes and surcharges were assessed. Moreover the aforementioned tax audits also resulted in additional property taxes of a total amount of €4 million. The Company has accepted and settled part of the assessed amounts resulting in a payment of € 8,5 million. Amounts which are not accepted will be challenged through legal channels.

Provisional VAT audits have been concluded up until December 2012, resulting in the recovery of VAT receivable of €17 million, during the year, which the Company utilizes to net off current tax liabilities.

Management believes that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognised in the financial statements for the period ended 31 December 2013.

The tax (charge) / credit relating to components of other comprehensive income, is as follows:

	For the year ended					
	31 December 2013			31 December 2012 <i>restated</i>		
	Before tax	Tax (charge)/ credit	After tax	Before tax	Tax (charge)/ credit	After tax
Cash flow hedges	51.480	(10.611)	40.869	37.720	(7.544)	30.176
Actuarial gains/ (losses) on defined benefit pension plans	(3.175)	826	(2.349)	18.061	(4.696)	13.365
Other comprehensive income	48.305	(9.785)	38.520	55.781	(12.240)	43.541

28 Earnings per share

Basic earnings per share are calculated by dividing the net profit attributable to shareholders by the weighted average number of ordinary shares outstanding during the year.

	For the year ended	
	31 December 2013	31 December 2012
Earnings per share attributable to the Company Shareholders (expressed in Euro per share):	(0,96)	0,32
Net income attributable to ordinary shares (Euro in thousands)	(293.630)	97.505
Average number of ordinary shares outstanding	305.635.185	305.635.185

Diluted earnings per share were not materially different from basic earnings per share.

29 Dividends per share

A proposal to the AGM for €0,15 per share as dividend for 2012 was approved by the Board of Directors on 28 February 2013 and the final approval was given by the shareholders at the AGM held on 27 June 2013.

The BOD approved a proposal to the AGM for the distribution of no dividend out of 2013 results. The Board did not approve a change in dividend policy overall and will re-evaluate the payment of special dividends or interim dividends for 2014 during 2014.

30 Cash generated from operations

	Note	For the year ended	
		31 December 2013	31 December 2012
Profit before tax		(359.541)	133.464
Adjustments for:			
Depreciation and amortisation of property, plant & equipment and intangible assets	6,7	155.614	106.660
Grants amortisation	19	(1.360)	(2.880)
Finance costs - net	25	164.692	20.515
Provisions for expenses and valuation charges		27.296	1.644
Losses from disposal of PPE		1	979
Foreign exchange (gains) / losses	26	(1.871)	(8.067)
Dividend income		(17.122)	(15.818)
		(32.291)	236.497
Changes in working capital			
(Increase) / decrease in inventories		143.329	(43.871)
(Increase) / decrease in trade and other receivables		(226.861)	213.864
Increase in payables		199.626	256.428
		116.094	426.421
Net cash generated from operating activities		83.803	662.918

Provisions for expenses and valuation changes include impairment losses of €11 million relating to the write down of the Company's investment in Artenius Hellas S.A which started liquidation proceedings (see note 8).

31 Contingencies and litigation

The Company has contingent liabilities in respect of bank and other guarantees and other matters arising in the ordinary course of business. Provisions are set up by the Company against such matters whenever deemed necessary, in accordance with its accounting policies and included in provisions (Note 19). These are as follows:

Business Issues

- (i) *Unresolved legal claims:* The Company is involved in a number of legal proceedings and has various unresolved claims pending arising in the ordinary course of business. Based on currently available information and the opinion of legal counsel, management believes the final outcome will not have a significant effect on the company's operating results or financial position, over and above provisions already reflected in the financial statements (Note 19).
- (ii) *Guarantees:* The Company has provided letters of comfort and guarantees in favour of banks as security for loans granted by them to subsidiaries and associates of the Group, the outstanding amount of which as at 31 December 2013 was the equivalent of €885 million (31 December 2012: €1.152 million).

Taxation and Customs

- (iii) *Tax matters:* In June 2011 the tax audits for the financial years 2002 - 2005 of Hellenic Petroleum S.A. were finalized with disallowable expenses of €64 million in total for four years. The Company agreed to disallowable expenses of €32 million, resulting in €18 million of additional taxes and surcharges, all of

which were included in Income Tax for the year ended 31 December 2011. The remaining €32 million of disallowable expenses assessed includes, amongst others, the assessment by a customs audit for alleged inventory “shortages” (see note iv below) despite the fact that their tax audit did not reveal such stock differences. The Company has appealed against this assessment on the ground that it has evidence to demonstrate the lack of merit and the inaccuracy of the calculations. The appeal was heard before the Administrative Appellate Court of Athens in January 2013. The decision rendered has sustained the appeal with respect to the issues of “shortages” and “loss from the production of BOPP film” (disallowable expenses of €28 million) and rejected the part of the appeal concerning the issue of “amortization of Mining Rights” (disallowable expenses of €4 million). The Company has appealed against the latter part of the above decision before the Supreme Administrative Court (Conseil d’Etat). Moreover the aforementioned tax audit also resulted in additional property taxes of a total amount of €2,2 million, against which the Company has appealed before the Administrative Courts. The hearing of the appeal has been, after postponements, set for April 2014. No provision has been made in the financial statements as of 31 December 2013 with respect to the above, as the Company believes that the case will be finally assessed in its favour.

The Company has not undergone a tax audit for the financial year 2010. In addition temporary tax audits mainly for the return of VAT have been concluded up to December 2012, as described in Note 27. Management estimates that no additional material liability will arise as a result of open tax years over and above the tax liabilities and provisions recognized in the financial statements.

It is noted, that from 2011 onwards, under certain provisions, all Greek companies are subject to annual tax audit by their statutory auditors. The Company was audited for financial years 2011 and 2012, obtaining unqualified tax audit certificates.

- (iv) *Assessment of customs and fines:* In 2008, Customs authorities issued customs and fines assessments amounting at approximately €40 million for alleged “stock shortages” in the bonded warehouses of Aspropyrgos and Elefsina refineries for certain periods during 2001-2005. The report has been challenged by the Company as the alleged “stock shortages” relate to accounting reconciliation differences caused as a result of early problems during the implementation of the new customs authorities’ electronic- monitoring system (ICIS) in 2001, and not because of physical shortage of products. Both through the Company’s workings, as well as by the work performed by independent auditors, it is confirmed beyond any reasonable doubt that there are no stock shortages and the books of the Company are in complete agreement with official stock counts. Furthermore, all tax audits relating to the same periods come to the same conclusion that no stock deficits were identified. In relation with the above, the Company has dully filed contestations before the Administrative Court of First Instance of Piraeus, for which no dates of hearing have been assigned to date. Given that the management and the legal advisors position is that the case will have a positive outcome when the court hearings take place, no provisions are made for such liabilities.

However, contrary to a specific temporary court order, the Customs office withheld an amount of €54 million (full payment plus surcharges) from VAT that was due for refund to the Company, an action against which has also been contested through the filing of two Contestations before the Administrative Courts of Athens and Piraeus, challenging the acts of the Tax Office and Customs Authority respectively. The former Contestation has been heard on 22 May 2013 and Decision No. 3833/2013 has been rendered by the Administrative Court of Athens, sustaining the Company’s opposition by ruling that the withholding effected by the Tax Office was done improperly and against the law.

The Company considers that the latter contestation will be sustained by the Piraeus Court in light of the pertinent substantial reasons including amongst others, the fact that that subsequent customs audits for the same installations have concluded that no stock shortages exist, as well as serious procedural arguments in the second case where Customs abused their authority to withhold refunds to the Company.

32 Commitments

(a) Capital commitments

Capital expenditure contracted for as of 31 December 2013 amounts to €64 million (31 December 2012: €70 million).

(b) Operating lease commitments – Company as a lessee

The Company leases offices under non-cancellable operating lease agreements.

The future aggregate minimum lease payments under these non-cancellable operating leases are as follows:

	For the year ended	
	31 December 2013	31 December 2012
No later than 1 year	4.156	4.523
Later than 1 year and no later than 5 years	18.131	19.621
Later than 5 years	10.475	17.813
Total	32.762	41.957

33 Related-party transactions

Included in the statement of comprehensive income are proceeds, costs and expenses, which arise from transactions between the Company and related parties. Such transactions mainly comprise of sales and purchases of goods and services in the ordinary course of business and are conducted under normal trading and commercial terms on an arm's length basis.

	For the year ended	
	31 December 2013	31 December 2012
Sales of goods and services to related parties		
Group entities	3.036.227	3.873.619
Associates	524.731	524.728
Joint ventures	238	335
Total	3.561.196	4.398.682
 Purchases of goods and services from related parties		
Group entities	53.614	65.129
Associates	556.370	587.420
Joint ventures	509	940
Total	610.493	653.489

Included in the statement of financial position are balances which derive from sales/purchases of goods and services in the ordinary course of business.

	As at	
	31 December 2013	31 December 2012
Balances due to related parties		
Group entities	79.049	53.913
Associates	20.608	21.234
Joint ventures	203	276
Total	99.860	75.423
 Balances due from related parties		
Group entities	495.443	268.119
Associates	38.079	37.319
Joint ventures	21	35
Total	533.543	305.473

Group Entities include all companies consolidated under the full method of consolidation. Also included are Group companies consolidated with the equity method of consolidation.

Transactions and balances with related parties are in respect of the following:

- a) Hellenic Petroleum Group companies.
 - b) Associates and joint ventures of the Hellenic Petroleum Group:
 - Athens Airport Fuel Pipeline Company S.A. (EAKAA)
 - Public Gas Corporation of Greece S.A. (DEPA)
 - Elpedison B.V.
 - Spata Aviation Fuel Company S.A. (SAFCO)
 - HELPE Thraki S.A.
 - Biodiesel S.A.
 - Superlube S.A.
 - D.M.E.P. / OTSM
 - c) Parties which are under common control with the Company due to the shareholding and control rights of the Hellenic State:
 - Public Power Corporation Hellas S.A.
 - Hellenic Armed Forces
- During 2013, Company's sales of goods and services to government related entities amounted to €172 million (2012: €184 million) and Company's purchases of goods and services to €55 million (2012: €38 million). As at 31 December 2013, the Company had a total amount due from government related entities of €30 million (2012: €10 million) and a total amount due to government related entities of €11 million (2012: €5 million).
- d) Financial institutions (including their subsidiaries) which are under common control with the Company due to the shareholding and control rights of the Hellenic State.
 - National Bank of Greece S.A.
 - Eurobank S.A (for part of the period – controlled by HFSF since June 2013)

- e) Key management includes directors (executive and non- executive members of the board of Hellenic Petroleum S.A.) and members of the Executive Committee. The compensation paid or payable to key management for 2013 amounted to €3,0 million (2012: €2,7 million).

34 Events after the end of the reporting period

There were no material events after the end of the reporting period and up to the date of publication of the financial statements.